



COUNTY of FREDERICK, VIRGINIA

DEPARTMENT OF PUBLIC SAFETY COMMUNICATIONS

1080 Coverstone Dr. Winchester, VA 22602

540-665-6356

LeeAnna Pyles
Director

FREDERICK COUNTY
PUBLIC SAFETY COMMITTEE
AGENDA

July 16, 2015
8:30 AM

**** Training room – off the lobby downstairs****
Public Safety Building
1080 Coverstone Dr., Winchester, Virginia

Call to Order: Thursday July 16, 2015 at 8:30 a.m.

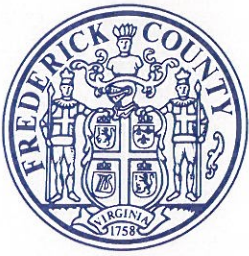
Agenda Items:

- 1. Discussion of F&R service plan. -Chief Linaburg (distributed at prior PSC meeting)**
- 2. Discussion of Revenue Recovery vendor – Chief Linaburg**

New Business:

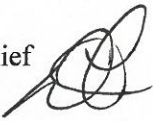
Next Meeting Date: TBD

Adjourn:



Dennis D. Linaburg
Fire Chief

MEMORANDUM

DATE: July 10, 2015
TO: Public Safety Committee
FROM: Dennis D. Linaburg, Fire Chief
Fire and Rescue Department 
SUBJECT: Options For E.M.S. Expense Recovery Program Billing Services

On June 30, 2015 the City of Winchester's Contract for E.M.S. Billing Services expired. This original R.F.P. was distributed on March 28, 2008 and a contract was awarded to Valley Regional Enterprises on July 1, 2008 with a service period going through June 30, 2010 with five (5) additional one (1) year contract renewals. This R.F.P. and contract was utilized by Frederick County to "ride-on" for E.M.S. Billing Services when our program started in October 2013 with a known end date of June 30, 2015. Our contract with Premier Accounts Receivable Management expired on June 30, 2015.

The City of Winchester advertised their new R.F.P. for E.M.S. Billing Services in April 2015 and based on consultation with the County Attorney, Frederick County was going to "ride-on" their R.F.P. again. The City of Winchester received eleven (11) vendor proposals from companies across the country which were reviewed by the E.M.S. Committee from Winchester Fire and Rescue Department. Ultimately, after presentations from the top three (3) companies, Intermedix Corporation was awarded the contract. Based on the City of Winchester's decision and past practice of utilizing their R.F.P. to ride-on, Frederick County was considering changing billing companies once contract language with the new vendor was discussed and approved with an effective date of July 1, 2015.

Presented with the above information, we have two (2) options available to the County to secure third party E.M.S. Billing Services for Frederick County Fire and Rescue Department. The first option is to ride-on the City of Winchester's R.F.P. and contract for the five (5) year period. The second option is to write and issue an R.F.P. for Frederick County. In the interim, with the County Attorney's approval, we will enter into a month-to-month contract (if necessary) with Premier Accounts Receivable Management based on the City of Winchester's 2008 R.F.P. to continue billing Medicare, Medicaid, and private insurance companies.

Should you have any additional questions, please feel free to contact me.

DDL/lao

cc: File Copy