



WINCHESTER REGIONAL AIRPORT

491 AIRPORT ROAD
WINCHESTER, VIRGINIA 22602
(540) 662-5786

Agenda Regular Business Meeting

The Winchester Regional Airport Authority will meet in the Terminal Building Conference Room, Thursday, June 18, 2015 at 5:00 p.m.

Gene Fisher, Chairman, Presiding

1. Open Meeting
2. Approve Meeting Agenda
3. Approve Minutes –
May 21, 2015 – Regular Business Meeting
4. Comments – Audience
5. Chairman – Opening Remarks
6. Committee Reports
 - a. Financial Report – Secretary/Treasurer – J.J. Smith
May 2015 Financial Report
 - b. Building/Lease – Paul Anderson
 - c. Minimum Standards/Personnel/Security – David Reichert
 - d. Marketing/Development – Bill Pifer
7. Comments – Executive Director
8. Comments – Board Members
9. Adjourn

Winchester Regional Airport Authority
General Ledger Balance Sheet Report
As Of: 5/31/2015
All Departments Consolidated

Assets

| | | |
|----------------------|------------------------------------------|----------------------|
| 10171010.001 | County Operating Cash | (73,245.44) |
| 10171011.000 | Petty Cash | 500.00 |
| 10171080.005 | Inventory - Jet-A | 38,494.40 |
| 10171080.006 | Inventory - Avgas | 40,266.30 |
| 10171082.000 | Inventory - Merchandise | 915.29 |
| 10171083.000 | Inventory - Oil | 429.78 |
| 10171084.000 | Inventory - Automobile Gas/Airport Use | 1,122.03 |
| 10171085.000 | Inventory - Diesel Airport Use | 1,537.87 |
| 10171090.002 | Pre-Paid Fire Insurance | 1,002.92 |
| 10171090.005 | Pre-Paid Motor Vehicle Insurance | 507.00 |
| 10171090.007 | Pre-Paid Public Officials Risk Ins | 43.00 |
| 10171090.008 | Pre-Paid General Liability Insurance | 3,083.34 |
| 10171094.000 | Prepaid Postage | 232.33 |
| 10171153.001 | Oper Accounts Receivable | 48,379.14 |
| 10171153.002 | Operating Rev Due From State Gov | 424.00 |
| 10171153.003 | Oper Revenue Due From Frederick County | (4,430.00) |
| 10171153.004 | Oper Revenue Due From City Of Winchester | (1,470.75) |
| 10851010.001 | County Capital Cash | (81,870.78) |
| 10851100.000 | Construction In Progress | 1,117,953.49 |
| 10851153.007 | Capital A/R Due From State Government | 1,212.32 |
| 10851200.001 | Fixed Assets | 32,729,690.98 |
| 10851200.002 | Less Accumulated Depreciation | (10,745,909.05) |
| Total Assets: | | 23,078,868.17 |

Liabilities

| | | |
|--------------------------------------|-----------------------------------|----------------------|
| 20172020.000 | Accounts Payable - Operating Fund | 24,968.49 |
| 20172020.001 | Accts Payable Credit Card Charges | 5,793.34 |
| 20172021.001 | Wachovia Loan - VRA | 495,081.84 |
| 20172094.610 | Accrued Leave - PTO & IDA | 77,736.22 |
| 20172094.620 | Accrued Leave - Fringes | 5,946.83 |
| 20172804.000 | Virginia State Sales Tax | 8.18 |
| 20172900.000 | Deferred Revenue | 10,000.00 |
| 20852020.000 | Accounts Payable - Capital Fund | 6,318.43 |
| 30000000.000 | Current Earnings | (199,955.87) |
| 30000001.000 | Retained Earnings | 22,652,970.71 |
| Total Liabilities And Equity: | | 23,078,868.17 |

Notes:
All Departments Consolidated.

Winchester Regional Airport Authority
General Ledger Standard Income Report
 For The Period: 7/01/2014 Through: 5/31/2015
 Selected Departments Consolidated

Income

| | 5/31/2015 MTD | Year-To-Date |
|----------------------------------------|-------------------|---------------------|
| 40172404 State Operating Reimbursement | 424.00 | 3,944.72 |
| 40174500 Sale - Fuel | 61,731.81 | 754,051.56 |
| 40174502 Sale - Merchandise | 40.25 | 496.10 |
| 40174503 Sale - Oil | 59.26 | 481.68 |
| 40174600 Rental Income | 35,271.00 | 389,856.00 |
| 40174601 Income - Land Leases | 15,103.00 | 48,550.00 |
| 40174617 Special & Misc Fees | 1,624.55 | 13,949.24 |
| 40174618 Facility & Service Fees | 2,845.00 | 18,565.00 |
| 40174899 Miscellaneous Revenue | 366.69 | 9,668.35 |
| 40174900 Operating Appropriations | 5,900.75 | 64,909.25 |
| Total Income: | 123,366.31 | 1,304,471.90 |

Expense

| | 5/31/2015 MTD | Year-To-Date |
|--------------------------------------------------|---------------|--------------|
| 54140000 Cost - Fuel | 35,774.66 | 498,517.21 |
| 54140002 Cost - Merchandise | 31.94 | 214.85 |
| 54140003 Cost - Oil | 44.20 | 356.83 |
| 54140004 Cost - Catering | 0.00 | 505.00 |
| 61000000 Accrued Salaries | 263.63 | 6,750.72 |
| 61001000 Salaries | 40,244.66 | 413,475.32 |
| 61005000 Overtime/Holiday/Comp Pay | 912.95 | 17,611.10 |
| 62000000 Accrued Leave - Fringe Benefit Expense | 20.17 | 516.44 |
| 62001000 FICA | 2,998.43 | 31,425.81 |
| 62002000 VSRS | 4,269.94 | 43,869.50 |
| 62005000 Hospital/Medical Plans | 7,522.78 | 78,766.08 |
| 62006000 Group Life Insurance | 478.92 | 4,920.22 |
| 62011000 Worker's Compensation | 1,548.13 | 16,111.25 |
| 63002000 Professional Svcs - Other | 0.00 | 21,058.00 |
| 63004001 Outside Repairs & Maint Vehicle/Equip | 0.00 | 2,693.61 |
| 63004003 Repair - Blgs & Grounds Outside Repairs | 1,726.75 | 12,521.90 |
| 63005000 Maintenance Contracts | 0.00 | 6,431.15 |
| 63005001 State Funded Maintenance Contracts | 0.00 | 2,070.00 |
| 63010000 Contractual Services | 2,354.69 | 26,652.84 |
| 65101000 Electrical Services | 4,119.30 | 61,378.02 |
| 65102000 Heating Service | 138.35 | 8,877.13 |
| 65103000 Water & Sewer Services | 249.36 | 2,791.48 |
| 65204001 Postage Meter Expense | 14.57 | 317.66 |
| 65204002 Telephones/Internet/TV Cable Expense | 607.43 | 6,640.73 |
| 65302000 Fire/Property Insurance | 1,002.92 | 11,032.08 |
| 65305000 Motor Vehicle Insurance | 507.00 | 5,577.00 |
| 65307000 Public Officials Liability Ins | 43.00 | 473.00 |
| 65308000 General Liability Insurance | 1,541.66 | 16,999.99 |
| 65401000 Office Supplies | 33.99 | 2,016.80 |
| 65405000 Janitorial Supplies | 0.00 | 946.26 |
| 65407000 Repair/Maint Supplies | 32.25 | 6,027.64 |
| 65407001 State Reimb - Repairs/Maint/Supplies | 0.00 | 1,942.78 |
| 65408000 Vehicle/Equip - Parts/Supplies | 219.39 | 6,259.95 |
| 65408001 Airport Vehicle Fuel | 620.45 | 12,230.61 |
| 65413000 Operational Expense | 0.00 | 1,555.43 |
| 65413001 Line Service Equipment | 0.00 | 314.60 |

Winchester Regional Airport Authority
General Ledger Standard Income Report
For The Period: 7/01/2014 Through: 5/31/2015
Selected Departments Consolidated

| | <u>5/31/2015 MTD</u> | <u>Year-To-Date</u> |
|----------------------------------------|----------------------|---------------------|
| 65413002 Security Materials & Supplies | 911.93 | 948.93 |
| 65506000 Travel Expenses | 0.00 | 2,192.64 |
| 65715000 Promotional Fund Expenses | 437.00 | 848.00 |
| 65801000 Dues & Membership | 0.00 | 924.00 |
| 65804000 Va Sales Tax Paid | 0.00 | 42.25 |
| 65806000 Snow Removal Contingency Fund | 0.00 | 6,861.93 |
| 69001000 Lease/Rent Of Equipment | 2,454.63 | 20,795.38 |
| 69101000 Loan - VRA Bond | 2,052.73 | 24,344.20 |
| Total Expense: | 113,177.81 | 1,386,806.32 |
| Net Income: | 10,188.50 | (82,334.42) |

Notes: Report Period: 7/01/2014 - 5/31/2015
Selected Departments Consolidated:
Operational Fund

63004003 - Repair & Maint Bldg & Grounds - \$1,726.75 - Repair Heat unit over office area
65413002 - Security - \$911.93 - Cost to relocate Antenna on roof (snapped in storm)

Winchester Regional Airport Authority
General Ledger Two-Year Income Report
For the Current-Year Period: 7/01/2014 Through: 5/31/2015
Selected Departments Consolidated

| | Current Month Totals | | Gain (Loss) | | Year-To-Date Totals | | Gain (Loss) | |
|--------------------------------------|----------------------|-------------------|-------------------|--------------|---------------------|---------------------|---------------------|---------------|
| | Last Year | This Year | vs Last Year | Last Year | This Year | vs Last Year | This Year | |
| Income | | | | | | | | |
| 40172404 State Operating Reimburse | 1,333.39 | 424.00 | (909.39) | -68.2% | 12,391.03 | 3,944.72 | (8,446.31) | -68.2% |
| 40174500 Sale - Fuel | 76,639.98 | 61,731.81 | (14,908.17) | -19.5% | 886,494.33 | 754,051.56 | (132,442.77) | -14.9% |
| 40174502 Sale - Merchandise | 53.90 | 40.25 | (13.65) | -25.3% | 340.63 | 496.10 | 155.47 | 45.6% |
| 40174503 Sale - Oil | 41.30 | 59.26 | 17.96 | 43.5% | 885.46 | 481.68 | (403.78) | -45.6% |
| 40174505 Sale - Deicing Chemical | 0.00 | 0.00 | 0.00 | ---% | 2,890.00 | 0.00 | (2,890.00) | -100.0% |
| 40174600 Rental Income | 35,086.00 | 35,271.00 | 185.00 | 0.5% | 386,551.50 | 389,856.00 | 3,304.50 | 0.9% |
| 40174601 Income - Land Leases | 15,041.00 | 15,103.00 | 62.00 | 0.4% | 47,536.00 | 48,550.00 | 1,014.00 | 2.1% |
| 40174617 Special & Misc Fees | 0.00 | 1,624.55 | 1,624.55 | ---% | 20,421.92 | 13,949.24 | (6,472.68) | -31.7% |
| 40174618 Facility & Service Fees | 1,055.00 | 2,845.00 | 1,790.00 | 169.7% | 12,200.00 | 18,565.00 | 6,365.00 | 52.2% |
| 40174899 Miscellaneous Revenue | 443.58 | 366.69 | (76.89) | -17.3% | 9,684.58 | 9,668.35 | (16.23) | -0.2% |
| 40174900 Operating Appropriations | 0.00 | 5,900.75 | 5,900.75 | ---% | 167,082.30 | 64,909.25 | (102,173.05) | -61.2% |
| 40174901 Insurance Claim Recovery | 0.00 | 0.00 | 0.00 | ---% | 2,669.96 | 0.00 | (2,669.96) | -100.0% |
| Total Income: | 129,694.15 | 123,366.31 | (6,327.84) | -4.9% | 1,549,147.71 | 1,304,471.90 | (244,675.81) | -15.8% |
| Expense | | | | | | | | |
| 54140000 Cost - Fuel | 54,376.08 | 35,774.66 | (18,601.42) | -34.2% | 632,056.07 | 498,517.21 | (133,538.86) | -21.1% |
| 54140002 Cost - Merchandise | 9.92 | 31.94 | 22.02 | 222.0% | 320.54 | 214.85 | (105.69) | -33.0% |
| 54140003 Cost - Oil | (11.29) | 44.20 | 55.49 | ---% | 856.98 | 356.83 | (500.15) | -58.4% |
| 54140004 Cost - Catering | 14.01 | 0.00 | (14.01) | -100.0% | 648.82 | 505.00 | (143.82) | -22.2% |
| 61000000 Accrued Salaries | 480.10 | 263.63 | (216.47) | -45.1% | 6,748.81 | 6,750.72 | 1.91 | 0.0% |
| 61001000 Salaries | 35,089.32 | 40,244.66 | 5,155.34 | 14.7% | 382,496.74 | 413,475.32 | 30,978.58 | 8.1% |
| 61005000 Overtime/Holiday/Comp Pay | 1,274.79 | 912.95 | (361.84) | -28.4% | 19,742.75 | 17,611.10 | (2,131.65) | -10.8% |
| 62000000 Accrued Leave - Fringe Ben | 36.73 | 20.17 | (16.56) | -45.1% | 516.28 | 516.44 | 0.16 | 0.0% |
| 62001000 FICA | 2,616.98 | 2,998.43 | 381.45 | 14.6% | 28,973.07 | 31,425.81 | 2,452.74 | 8.5% |
| 62002000 VSRS | 3,996.70 | 4,269.94 | 273.24 | 6.8% | 43,566.56 | 43,869.50 | 302.94 | 0.7% |
| 62005000 Hospital/Medical Plans | 6,808.20 | 7,522.78 | 714.58 | 10.5% | 74,890.20 | 78,766.08 | 3,875.88 | 5.2% |
| 62006000 Group Life Insurance | 417.58 | 478.92 | 61.34 | 14.7% | 4,551.90 | 4,920.22 | 368.32 | 8.1% |
| 62011000 Worker's Compensation | 1,300.70 | 1,548.13 | 247.43 | 19.0% | 14,318.20 | 16,111.25 | 1,793.05 | 12.5% |
| 63002000 Professional Svcs - Other | 350.00 | 0.00 | (350.00) | -100.0% | 19,399.00 | 21,058.00 | 1,659.00 | 8.6% |
| 63004001 Outside Repairs & Maint Ver | 0.00 | 0.00 | 0.00 | ---% | 1,359.65 | 2,693.61 | 1,333.96 | 98.1% |
| 63004003 Repair - Bigs & Grounds Out | 0.00 | 1,726.75 | 1,726.75 | ---% | 1,380.50 | 12,521.90 | 11,141.40 | 807.1% |
| 63005000 Maintenance Contracts | 0.00 | 0.00 | 0.00 | ---% | 5,498.40 | 6,431.15 | 932.75 | 17.0% |
| 63005001 State Funded Maintenance C | 0.00 | 0.00 | 0.00 | ---% | 2,140.00 | 2,070.00 | (70.00) | -3.3% |
| 63007000 Advertising | 0.00 | 0.00 | 0.00 | ---% | 128.70 | 0.00 | (128.70) | -100.0% |

Winchester Regional Airport Authority
General Ledger Two-Year Income Report
For the Current-Year Period: 7/01/2014 Through: 5/31/2015
Selected Departments Consolidated

| | Current Month Totals | | Gain (Loss) vs Last Year | | Year-To-Date Totals | | Gain (Loss) vs Last Year | |
|-----------------------------------------|----------------------|-------------------|--------------------------|---------------|---------------------|---------------------|--------------------------|--------------|
| | Last Year | This Year | Last Year | This Year | Last Year | This Year | Last Year | This Year |
| 63010000 Contractual Services | 2,279.91 | 2,354.69 | 74.78 | 3.3% | 25,283.07 | 26,652.84 | 1,369.77 | 5.4% |
| 65101000 Electrical Services | 3,897.67 | 4,119.30 | 221.63 | 5.7% | 53,412.87 | 61,378.02 | 7,965.15 | 14.9% |
| 65102000 Heating Service | 180.20 | 138.35 | (41.85) | -23.2% | 9,640.73 | 8,877.13 | (763.60) | -7.9% |
| 65103000 Water & Sewer Services | 237.99 | 249.36 | 11.37 | 4.8% | 2,983.03 | 2,791.48 | (191.55) | -6.4% |
| 65204001 Postage Meter Expense | 43.88 | 14.57 | (29.31) | -66.8% | 563.96 | 317.66 | (246.30) | -43.7% |
| 65204002 Telephones/Internet/TV Cab | 540.99 | 607.43 | 66.44 | 12.3% | 5,802.65 | 6,640.73 | 838.08 | 14.4% |
| 65302000 Fire/Property Insurance | 754.00 | 1,002.92 | 248.92 | 33.0% | 8,473.48 | 11,032.08 | 2,558.60 | 30.2% |
| 65305000 Motor Vehicle Insurance | 486.82 | 507.00 | 20.18 | 4.1% | 5,486.80 | 5,577.00 | 90.20 | 1.6% |
| 65307000 Public Officials Liability Ins | 43.00 | 43.00 | 0.00 | 0.0% | 473.00 | 473.00 | 0.00 | 0.0% |
| 65308000 General Liability Insurance | 1,583.34 | 1,541.66 | (41.68) | -2.6% | 17,328.76 | 16,999.99 | (328.77) | -1.9% |
| 65401000 Office Supplies | 141.73 | 33.99 | (107.74) | -76.0% | 2,805.92 | 2,016.80 | (789.12) | -28.1% |
| 65405000 Janitorial Supplies | 94.33 | 0.00 | (94.33) | -100.0% | 1,399.62 | 946.26 | (453.36) | -32.4% |
| 65407000 Repair/Maint Supplies | 763.84 | 32.25 | (731.59) | -95.8% | 5,705.66 | 6,027.64 | 321.98 | 5.6% |
| 65407001 State Reimb - Repairs/Maint | 1,136.74 | 0.00 | (1,136.74) | -100.0% | 6,402.96 | 1,942.78 | (4,460.18) | -69.7% |
| 65408000 Vehicle/Equip - Parts/Supplie | 286.70 | 219.39 | (67.31) | -23.5% | 9,193.57 | 6,259.95 | (2,933.62) | -31.9% |
| 65408001 Airport Vehicle Fuel | 1,769.23 | 620.45 | (1,148.78) | -64.9% | 17,071.41 | 12,230.61 | (4,840.80) | -28.4% |
| 65410000 Employee Uniforms | 0.00 | 0.00 | 0.00 | --.-% | 1,016.33 | 0.00 | (1,016.33) | -100.0% |
| 65413000 Operational Expense | 44.00 | 0.00 | (44.00) | -100.0% | 1,058.91 | 1,555.43 | 496.52 | 46.9% |
| 65413001 Line Service Equipment | 164.00 | 0.00 | (164.00) | -100.0% | 1,144.57 | 314.60 | (829.97) | -72.5% |
| 65413002 Security Materials & Supplies | 0.00 | 911.93 | 911.93 | --.-% | 740.14 | 948.93 | 208.79 | 28.2% |
| 65506000 Travel Expenses | 0.00 | 0.00 | 0.00 | --.-% | 2,081.44 | 2,192.64 | 111.20 | 5.3% |
| 65715000 Promotional Fund Expenses | 462.00 | 437.00 | (25.00) | -5.4% | 9,444.24 | 848.00 | (8,596.24) | -91.0% |
| 65801000 Dues & Membership | 0.00 | 0.00 | 0.00 | --.-% | 831.30 | 924.00 | 92.70 | 11.2% |
| 65804000 Va Sales Tax Paid | 0.00 | 0.00 | 0.00 | --.-% | 55.25 | 42.25 | (13.00) | -23.5% |
| 65806000 Snow Removal Contingency | 0.00 | 0.00 | 0.00 | --.-% | 21,219.83 | 6,861.93 | (14,357.90) | -67.7% |
| 69001000 Lease/Rent Of Equipment | 4,641.63 | 2,454.63 | (2,187.00) | -47.1% | 46,944.93 | 20,795.38 | (26,149.55) | -55.7% |
| 69101000 Loan - VRA Bond | 2,433.97 | 2,052.73 | (381.24) | -15.7% | 28,458.26 | 24,344.20 | (4,114.06) | -14.5% |
| Total Expense: | 128,745.79 | 113,177.81 | (15,567.98) | -12.1% | 1,524,615.86 | 1,386,806.32 | (137,809.54) | -9.0% |
| Net Income: | 948.36 | 10,188.50 | 9,240.14 | 974.3% | 24,531.85 | (82,334.42) | (106,866.27) | --.-% |

AIRPORT AUTHORITY

| P.O. NO. | VENDOR NO. | VENDOR NAME | INVOICE NO. | CHECK DATE | A/P ACCRL | ACCOUNT NO. | DISCOUNT AMOUNT | NET AMOUNT | CHECK NO. | DESCRIPTION | BATCH |
|----------|------------|------------------------|-------------|------------|-----------|---------------------------|-----------------|------------|-----------|----------------------------|-------|
| 00000 | 003596 | EASTERN AVIATION FUELS | 2201068 | 5/15/2015 | | 4017-081090-5414-000-000- | .00 | 18,090.48 | 6289 | MERCHANDISE FOR RESALE | 21239 |
| | | | | | | CHECK TOTAL | | 18,090.48 | | | |
| 00000 | 004447 | J & J JANITORIAL & | 4770-2015 | 5/15/2015 | | 4017-081090-3010-000-000- | .00 | 1,698.33 | 6290 | OTHER CONTRACTUAL SERVICES | 21239 |
| | | | | | | CHECK TOTAL | | 1,698.33 | | | |
| 00000 | 005376 | FLYNN MARK K | 26 | 5/15/2015 | | 4017-081090-3002-000-000- | .00 | 60.00 | 6294 | PROFESSIONAL SERVICES | 21239 |
| | | | | | | CHECK TOTAL | | 60.00 | | | |
| 00000 | 000134 | FRED CO SANITATION | 1070-A | 5/15/2015 | | 4017-081090-5103-000-000- | .00 | 89.11 | 678109 | WATER & SEWAGE SERVICES | 21239 |
| 00000 | 000134 | FRED CO SANITATION | 2933-A | 5/15/2015 | | 4017-081090-5103-000-000- | .00 | 78.12 | 678109 | WATER & SEWAGE SERVICES | 21239 |
| 00000 | 000134 | FRED CO SANITATION | 6-A-7 | 5/15/2015 | | 4017-081090-5103-000-000- | .00 | 30.32 | 678109 | WATER & SEWAGE SERVICES | 21239 |
| 00000 | 000134 | FRED CO SANITATION | 658-1-A | 5/15/2015 | | 4017-081090-5103-000-000- | .00 | 34.27 | 678109 | WATER & SEWAGE SERVICES | 21239 |
| | | | | | | CHECK TOTAL | | 231.82 | | | |
| 00000 | 001474 | WASHINGTON GAS - | 1295-A | 5/15/2015 | | 4017-081090-5102-000-000- | .00 | 88.12 | 678118 | HEATING SERVICES | 21239 |
| 00000 | 001474 | WASHINGTON GAS - | 39340-A | 5/15/2015 | | 4017-081090-5102-000-000- | .00 | 162.45 | 678118 | HEATING SERVICES | 21239 |
| 00000 | 001474 | WASHINGTON GAS - | 5614-A | 5/15/2015 | | 4017-081090-5102-000-000- | .00 | 111.32 | 678118 | HEATING SERVICES | 21239 |
| 00000 | 001474 | WASHINGTON GAS - | 5959-A | 5/15/2015 | | 4017-081090-5102-000-000- | .00 | 226.10 | 678118 | HEATING SERVICES | 21239 |
| | | | | | | CHECK TOTAL | | 587.99 | | | |
| 00000 | 008570 | CAPITAL ONE COMMERCIAL | 4/2015-4352 | 5/15/2015 | | 4017-081090-5401-000-000- | .00 | 29.99 | 678128 | OFFICE SUPPLIES | 21239 |
| 00000 | 008570 | CAPITAL ONE COMMERCIAL | 4/2015-4352 | 5/15/2015 | | 4017-081090-5405-000-000- | .00 | 70.86 | 678128 | JANITORIAL SUPPLIES | 21239 |
| | | | | | | CHECK TOTAL | | 100.85 | | | |
| | | | | | | CLASS TOTAL | | 20,769.47 | | | |

AIRPORT AUTHORITY

| P.O. NO. | VENDOR NO. | VENDOR NAME | INVOICE NO. | CHECK DATE | A/P ACCRL | ACCOUNT NO. | DISCOUNT AMOUNT | NET AMOUNT | CHECK NO. | DESCRIPTION | BATCH |
|-------------|------------|---------------------|-------------|------------|-----------|---------------------------|-----------------|------------|-----------|------------------------------------|-------|
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-3005-000-000- | .00 | 203.40 | 6342 | MAINTENANCE SERVICE CONTRACTS | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-3005-000-000- | .00 | 567.00 | 6342 | MAINTENANCE SERVICE CONTRACTS | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-3010-000-000- | .00 | 1,032.00 | 6342 | OTHER CONTRACTUAL SERVICES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-3010-000-000- | .00 | 659.60 | 6342 | OTHER CONTRACTUAL SERVICES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5204-000-002- | .00 | 492.10 | 6342 | TELEPHONE | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5204-000-002- | .00 | 46.12 | 6342 | TELEPHONE | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5204-000-002- | .00 | 69.21 | 6342 | TELEPHONE | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5401-000-000- | .00 | 46.07 | 6342 | OFFICE SUPPLIES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5401-000-000- | .00 | 28.66 | 6342 | OFFICE SUPPLIES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5407-000-000- | .00 | 19.96 | 6342 | REPAIR AND MAINTENANCE SUPPLIES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5407-000-000- | .00 | 149.97 | 6342 | REPAIR AND MAINTENANCE SUPPLIES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5407-000-001- | .00 | 1,942.78 | 6342 | STATE - PARTS AND SUPPLIES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5408-000-000- | .00 | 10.74 | 6342 | VEHICLE AND POWERED EQUIP SUPPLIES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5408-000-000- | .00 | 252.45 | 6342 | VEHICLE AND POWERED EQUIP SUPPLIES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5408-000-000- | .00 | 184.92 | 6342 | VEHICLE AND POWERED EQUIP SUPPLIES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5408-000-000- | .00 | 234.93 | 6342 | VEHICLE AND POWERED EQUIP SUPPLIES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5408-000-000- | .00 | 803.60 | 6342 | VEHICLE AND POWERED EQUIP SUPPLIES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5408-000-000- | .00 | 40.75 | 6342 | VEHICLE AND POWERED EQUIP SUPPLIES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5408-000-000- | .00 | 313.53 | 6342 | VEHICLE AND POWERED EQUIP SUPPLIES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5408-000-000- | .00 | 71.99 | 6342 | VEHICLE AND POWERED EQUIP SUPPLIES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5408-000-000- | .00 | 200.57 | 6342 | VEHICLE AND POWERED EQUIP SUPPLIES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5408-000-000- | .00 | 20.23 | 6342 | VEHICLE AND POWERED EQUIP SUPPLIES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5413-000-000- | .00 | 216.38 | 6342 | OTHER OPERATING SUPPLIES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5413-000-000- | .00 | 169.40 | 6342 | OTHER OPERATING SUPPLIES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5413-000-000- | .00 | 164.45 | 6342 | OTHER OPERATING SUPPLIES | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5506-000-000- | .00 | 268.52 | 6342 | TRAVEL | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-5715-000-000- | .00 | 386.00 | 6342 | PROMOTIONAL FUND | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-9001-000-000- | .00 | 270.63 | 6342 | LEASE/RENT OF EQUIPMENT | 21242 |
| 00000 | 007822 | BANK OF AMERICA N A | 04/30/2015 | 5/22/2015 | | 4017-081090-9001-000-000- | .00 | 84.00 | 6342 | LEASE/RENT OF EQUIPMENT | 21242 |
| CHECK TOTAL | | | | | | | | 8,949.96 | | | |
| CLASS TOTAL | | | | | | | | 8,949.96 | | | |

AIRPORT AUTHORITY

| P.O. NO. | VENDOR NO. | VENDOR NAME | INVOICE NO. | CHECK DATE | A/P ACCRL | ACCOUNT NO. | DISCOUNT AMOUNT | NET AMOUNT | CHECK NO. | DESCRIPTION | BATCH |
|-------------|------------|------------------------|-------------|------------|-----------|---------------------------|-----------------|------------|-----------|-------------------------|-------|
| 00000 | 003596 | EASTERN AVIATION FUELS | 2216727 | 5/29/2015 | | 4017-081090-5414-000-000- | .00 | 30,796.15 | 6351 | MERCHANDISE FOR RESALE | 21243 |
| 00000 | 003596 | EASTERN AVIATION FUELS | E2206702 | 5/29/2015 | | 4017-081090-9001-000-000- | .00 | 2,100.00 | 6351 | LEASE/RENT OF EQUIPMENT | 21243 |
| CHECK TOTAL | | | | | | | | 32,896.15 | | | |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 14156-A | 5/29/2015 | | 4017-081090-5101-000-000- | .00 | 2,243.47 | 6371 | ELECTRICAL SERVICES | 21243 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 156-A | 5/29/2015 | | 4017-081090-5101-000-000- | .00 | 221.64 | 6371 | ELECTRICAL SERVICES | 21243 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 18580-A | 5/29/2015 | | 4017-081090-5101-000-000- | .00 | 58.96 | 6371 | ELECTRICAL SERVICES | 21243 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 1995-A | 5/29/2015 | | 4017-081090-5101-000-000- | .00 | 177.65 | 6371 | ELECTRICAL SERVICES | 21243 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 21400-A | 5/29/2015 | | 4017-081090-5101-000-000- | .00 | 114.44 | 6371 | ELECTRICAL SERVICES | 21243 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 27713-A | 5/29/2015 | | 4017-081090-5101-000-000- | .00 | 77.03 | 6371 | ELECTRICAL SERVICES | 21243 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 3013-A | 5/29/2015 | | 4017-081090-5101-000-000- | .00 | 254.48 | 6371 | ELECTRICAL SERVICES | 21243 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 5100-A | 5/29/2015 | | 4017-081090-5101-000-000- | .00 | 178.99 | 6371 | ELECTRICAL SERVICES | 21243 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 6039-A | 5/29/2015 | | 4017-081090-5101-000-000- | .00 | 406.43 | 6371 | ELECTRICAL SERVICES | 21243 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 6298-A | 5/29/2015 | | 4017-081090-5101-000-000- | .00 | 544.44 | 6371 | ELECTRICAL SERVICES | 21243 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 66208-A | 5/29/2015 | | 4017-081090-5101-000-000- | .00 | 128.96 | 6371 | ELECTRICAL SERVICES | 21243 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 9768-A | 5/29/2015 | | 4017-081090-5101-000-000- | .00 | 51.93 | 6371 | ELECTRICAL SERVICES | 21243 |
| CHECK TOTAL | | | | | | | | 4,458.42 | | | |
| CLASS TOTAL | | | | | | | | 37,354.57 | | | |

AIRPORT AUTHORITY CAPITAL PROJECTS

| P.O. NO. | VENDOR NO. | VENDOR NAME | INVOICE NO. | CHECK DATE | A/P ACCRL | ACCOUNT NO. | DISCOUNT AMOUNT | NET AMOUNT | CHECK NO. | DESCRIPTION | BATCH |
|----------|------------|--------------|-------------|------------|-----------|---------------------------|-----------------|------------|-----------|-----------------------------|-------|
| ---- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| 00000 | 005376 | FLYNN MARK K | 27 | 5/15/2015 | | 4085-081030-3002-000-000- | .00 | 1,188.00 | 6294 | PROFESSIONAL SERVICES-OTHER | 21239 |
| | | | | | | CHECK TOTAL | | 1,188.00 | | | |
| | | | | | | CLASS TOTAL | | 1,188.00 | | | |

AIRPORT AUTHORITY CAPITAL PROJECTS

| P.O. NO. | VENDOR NO. | VENDOR NAME | INVOICE NO. | CHECK DATE | A/P ACCRL | ACCOUNT NO. | DISCOUNT AMOUNT | NET AMOUNT | CHECK NO. | DESCRIPTION | BATCH |
|----------|------------|---------------------------|-------------|------------|-----------|---------------------------|-----------------|------------|-----------|------------------------------|-------|
| ---- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| 21711 | 003802 | DELTA AIRPORT CONSULTANTS | 8-14041 | 5/29/2015 | | 4085-081030-8801-000-041- | .00 | 5,046.00 | 6352 | ENVIRONMENTAL ASSESSMENT | 21243 |
| 21691 | 003802 | DELTA AIRPORT CONSULTANTS | CA-9-11138 | 5/29/2015 | | 4085-081030-8801-000-073- | .00 | 3,614.70 | 6352 | REHAB & RELOCATE SOUTH APRON | 21243 |
| | | | | | | CHECK TOTAL | | 8,660.70 | | | |
| | | | | | | CLASS TOTAL | | 8,660.70 | | | |

**Winchester Regional
Airport
Fuel Gallons Sold**

| GALLONS OF TOTAL PRODUCT SOLD | | | | | | | | | | | | | Increase/ (Decrease) Over Prior Year | | | |
|-------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------------------------------------|---------|---------|------------------|
| Fiscal Year | FY 2001 | FY 2002 | FY 2003 | FY 2004 | FY 2005 | FY 2006 | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | Over/ (Short) |
| July | 23,509 | 28,082 | 29,067 | 29,004 | 32,148 | 39,991 | 44,406 | 52,458 | 42,724 | 29,277 | 31,814 | 36,654 | 18,673 | 19,778 | 15,431 | (4,347) |
| August | 26,762 | 27,600 | 31,600 | 30,703 | 32,205 | 49,471 | 44,298 | 53,349 | 36,611 | 26,159 | 24,324 | 34,261 | 19,755 | 17,900 | 15,552 | (2,348) |
| September | 26,767 | 27,763 | 31,584 | 31,070 | 32,730 | 47,833 | 40,415 | 41,111 | 36,983 | 29,081 | 27,575 | 6,733 | 19,177 | 20,136 | 20,680 | 545 |
| October | 34,004 | 35,891 | 35,137 | 44,219 | 42,898 | 49,156 | 48,472 | 54,712 | 40,344 | 36,999 | 32,623 | 5,658 | 17,645 | 20,085 | 21,535 | 1,450 |
| November | 21,332 | 36,267 | 28,229 | 36,589 | 32,256 | 37,899 | 40,906 | 44,937 | 28,282 | 26,294 | 26,193 | 4,599 | 25,527 | 13,361 | 12,474 | (888) |
| December | 11,139 | 21,518 | 22,104 | 25,514 | 34,088 | 32,217 | 34,816 | 30,299 | 24,216 | 23,396 | 19,468 | 9,701 | 17,367 | 11,706 | 9,372 | (2,334) |
| January | 18,199 | 24,778 | 19,881 | 26,933 | 34,354 | 33,370 | 36,369 | 25,001 | 20,456 | 21,370 | 23,108 | 16,610 | 21,208 | 10,443 | 7,351 | (3,093) |
| February | 17,036 | 29,183 | 16,372 | 36,979 | 39,873 | 41,432 | 30,564 | 28,430 | 18,250 | 15,900 | 23,091 | 19,477 | 11,316 | 8,987 | 7,587 | (1,400) |
| March | 25,421 | 25,862 | 24,803 | 52,501 | 48,839 | 55,044 | 30,069 | 25,002 | 28,433 | 23,362 | 29,594 | 17,122 | 13,238 | 12,287 | 6,922 | (5,365) |
| April | 23,431 | 24,297 | 30,834 | 46,511 | 56,674 | 53,708 | 32,760 | 34,396 | 29,187 | 31,277 | 23,299 | 16,214 | 14,214 | 13,910 | 13,692 | (218) |
| May | 27,861 | 31,703 | 26,609 | 40,725 | 43,364 | 51,963 | 45,042 | 39,383 | 26,908 | 31,700 | 29,507 | 28,509 | 21,282 | 13,669 | 13,077 | (592) |
| June | 27,196 | 31,353 | 25,836 | 47,148 | 53,309 | 50,846 | 40,219 | 38,584 | 35,972 | 34,248 | 30,783 | 21,605 | 19,214 | 18,127 | | |
| Total | 282,657 | 344,297 | 322,055 | 447,894 | 482,738 | 542,931 | 468,336 | 467,661 | 368,366 | 329,063 | 321,378 | 217,142 | 218,618 | 180,388 | 143,672 | (18,589) |

| BREAKDOWN BY FUEL TYPE - GALLONS ONLY | | | | | | | | | | | | | Increase/(Decrease) | | AVGAS | | | | | | |
|---------------------------------------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------------------|--------|---------|--------|----------|---------|--------|--------|--|
| Fiscal Year | FY 2008 | | FY 2009 | | FY 2010 | | FY 2011 | | FY 2012 | | FY 2013 | | FY 2014 | | FY 2015 | | Jet-A | Avgas | | | |
| | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | | | |
| July | 40,729 | 11,729 | 33,940 | 8,784 | 20,896 | 8,381 | 23,974 | 7,840 | 29,620 | 7,034 | 13,227 | 5,446 | 14,211 | 5,567 | 10,055 | 5,376 | (4,156) | (191) | 2,344 | 3,032 | |
| August | 42,553 | 10,796 | 28,650 | 7,961 | 17,810 | 8,349 | 15,974 | 8,350 | 28,547 | 5,714 | 13,919 | 5,836 | 13,172 | 4,728 | 9,768 | 5,784 | (3,404) | 1,056 | 3,153 | 2,631 | |
| September | 27,033 | 14,078 | 29,983 | 7,000 | 23,054 | 6,027 | 20,674 | 6,901 | 5,013 | 1,720 | 13,529 | 5,648 | 12,525 | 7,611 | 14,310 | 6,370 | 1,785 | (1,241) | 3,489 | 2,881 | |
| October | 43,307 | 11,405 | 30,879 | 9,465 | 29,528 | 7,471 | 23,795 | 8,828 | 3,162 | 2,496 | 11,602 | 6,043 | 13,605 | 6,480 | 16,647 | 4,888 | 3,042 | (1,592) | 2,525 | 2,363 | |
| November | 37,402 | 7,535 | 23,637 | 4,645 | 20,924 | 5,370 | 18,459 | 7,734 | 2,374 | 2,225 | 18,795 | 6,732 | 9,002 | 4,359 | 8,970 | 3,504 | (32) | (856) | 1,917 | 1,586 | |
| December | 26,948 | 3,351 | 20,456 | 3,760 | 19,562 | 3,834 | 14,455 | 5,013 | 7,605 | 2,096 | 14,273 | 3,094 | 8,751 | 2,955 | 6,174 | 3,198 | (2,577) | 243 | 1,787 | 1,410 | |
| January | 19,851 | 5,150 | 16,692 | 3,764 | 17,365 | 4,005 | 19,156 | 3,952 | 13,661 | 2,949 | 17,876 | 3,332 | 8,348 | 2,095 | 5,436 | 1,915 | (2,912) | (181) | 997 | 918 | |
| February | 24,057 | 4,373 | 14,205 | 4,045 | 13,397 | 2,503 | 18,794 | 4,297 | 16,482 | 2,995 | 9,341 | 1,975 | 6,063 | 2,924 | 5,543 | 2,044 | (520) | (880) | 1,332 | 713 | |
| March | 18,723 | 6,279 | 21,670 | 6,763 | 17,077 | 6,285 | 22,797 | 6,797 | 13,285 | 3,837 | 9,293 | 3,945 | 9,523 | 2,764 | 4,555 | 2,367 | (4,968) | (397) | 1,351 | 1,016 | |
| April | 27,810 | 6,586 | 23,724 | 5,463 | 24,612 | 6,665 | 18,591 | 4,708 | 12,039 | 4,175 | 9,821 | 4,393 | 8,757 | 5,153 | 8,498 | 5,194 | (259) | 41 | 2,807 | 2,388 | |
| May | 31,346 | 8,037 | 20,546 | 6,362 | 24,932 | 6,768 | 24,154 | 5,353 | 22,495 | 6,014 | 16,227 | 5,055 | 8,749 | 4,920 | 6,813 | 6,264 | (1,936) | 1,344 | 3,439 | 2,825 | |
| June | 31,002 | 7,582 | 28,144 | 7,828 | 26,398 | 7,850 | 23,656 | 7,127 | 15,558 | 6,047 | 13,245 | 5,969 | 11,976 | 6,151 | | | | | | | |
| Total | 370,761 | 96,900 | 292,526 | 75,840 | 255,555 | 73,507 | 244,479 | 76,899 | 169,841 | 47,301 | 161,148 | 57,470 | 124,682 | 55,706 | 96,769 | 46,903 | (15,937) | (2,652) | 25,141 | 21,762 | |

| RETAIL FUEL PRICE COMPARISONS | 6/10/2015 | | |
|---------------------------------------------------------------------------------------|-------------|-------------|--------------|
| | Truck | | Self Pump |
| | Jet-A | AVGAS | |
| Landmark Aviation Charlottesville, VA 434-978-1474 - CHO | 6.36 | 6.41 | XXXXX |
| Dominion Aviation Chesterfield Co, VA 804-271-7793 - FCI | 4.79 | 5.75 | XXXXX |
| Potomac Highlands Airport Auth Cumberland, MD 304-738-0002 - CBE | 4.50 | 5.20 | XXXXX |
| Landmark Aviation Frederick, MD 301-662-8156 - FDK | 5.45 | 5.65 | 4.90 |
| Rider Jet Center Hagerstown, MD 1-866-326-4447 - HGR | 5.50 | 5.80 | 5.05 |
| ProJet Aviation Leesburg, VA 703-889-8558 - JYO | 5.45 | 5.60 | XXXXX |
| APP Jet Center Manassas, VA 866-459-5387 - HEF | 5.45 | 5.55 | XXXXX |
| Dulles Aviation Manassas, VA 888-835-9324 - HEF | 5.40 | 5.80 | XXXXX |
| Aerosmith Aviation Martinsburg, WV 304-262-2507 - MRB | 5.45 | 5.60 | XXXXX |
| Shen Valley Airport Commission Weyers Cave, VA 540-234-8304 - SHD | 5.45 | 5.75 | XXXXX |
| Winchester Aviation Winchester, VA OKV | 5.40 | 5.55 | 5.15 |
| AVERAGE PER GAL | 5.38 | 5.71 | XXXXX |