



WINCHESTER REGIONAL AIRPORT

491 AIRPORT ROAD
WINCHESTER, VIRGINIA 22602
(540) 662-5786

Agenda Regular Business Meeting

The Winchester Regional Airport Authority will meet in the Terminal Building Conference Room, Thursday, February 19, 2015 at 5:00 p.m.

Paul Anderson, Vice Chairman, Presiding

1. Open Meeting
2. Approve Meeting Agenda
3. Approve Minutes –

November 20, 2014 – Regular Business Meeting
December 18, 2014 – Regular Business Meeting – Cancelled
January 15, 2015 – Regular Business Meeting – No Quorum
4. Comments – Audience
5. Chairman – Opening Remarks
6. Committee Reports
 - a. Financial Report – Secretary/Treasurer – J.J. Smith

November 2014 Financial Report – Pre-Audit
December 2014 Financial Report – Pre-Audit
January 2015 Financial Report – Pre-Audit
 - b. Building/Lease – Paul Anderson
 - c. Minimum Standards/Personnel/Security – David Reichert
 - d. Marketing/Development – Bill Pifer
7. Comments – Executive Director
8. Comments – Board Members
9. Adjourn

Winchester Regional Airport Authority
General Ledger Balance Sheet Report
As Of: 1/31/2015
All Departments Consolidated

Assets

10171010.001	County Operating Cash	28,197.85
10171011.000	Petty Cash	500.00
10171080.005	Inventory - Jet-A	26,495.81
10171080.006	Inventory - Avgas	41,483.29
10171082.000	Inventory - Merchandise	1,035.25
10171083.000	Inventory - Oil	525.79
10171084.000	Inventory - Automobile Gas/Airport Use	1,411.00
10171085.000	Inventory - Diesel Airport Use	1,500.18
10171090.002	Pre-Paid Fire Insurance	5,014.60
10171090.005	Pre-Paid Motor Vehicle Insurance	2,535.00
10171090.007	Pre-Paid Public Officials Risk Ins	215.00
10171094.000	Prepaid Postage	283.54
10171153.001	Oper Accounts Receivable	41,502.11
10171153.003	Oper Revenue Due From Frederick County	(22,150.00)
10171153.004	Oper Revenue Due From City Of Winchester	1,470.75
10851010.001	County Capital Cash	521,885.55
10851100.000	Construction In Progress	1,117,953.49
10851153.002	Capital A/R Due From City Of Winchester	193.08
10851153.003	Capital A/R Due From Clarke County	625.00
10851153.007	Capital A/R Due From State Government	15,247.94
10851200.001	Fixed Assets	32,729,690.98
10851200.002	Less Accumulated Depreciation	(10,745,909.05)
Total Assets:		23,769,707.16

Liabilities

20172020.000	Accounts Payable - Operating Fund	5,768.33
20172020.001	Accts Payable Credit Card Charges	11,425.62
20172021.001	Wachovia Loan - VRA	528,810.02
20172094.610	Accrued Leave - PTO & IDA	72,960.77
20172094.620	Accrued Leave - Fringes	5,581.51
20172804.000	Virginia State Sales Tax	5.74
20172900.000	Deferred Revenue	18,000.00
20852020.000	Accounts Payable - Capital Fund	612,744.73
30000000.000	Current Earnings	(138,560.27)
30000001.000	Retained Earnings	22,652,970.71
Total Liabilities And Equity:		23,769,707.16

Notes:
All Departments Consolidated.

Winchester Regional Airport Authority
General Ledger Standard Income Report
For The Period: 7/01/2014 Through: 1/31/2015
Selected Departments Consolidated

Income

	1/31/2015 MTD	Year-To-Date
40174500 Sale - Fuel	37,393.93	555,599.97
40174502 Sale - Merchandise	11.91	343.44
40174503 Sale - Oil	96.34	352.62
40174600 Rental Income	35,031.00	249,027.00
40174601 Income - Land Leases	1,603.00	28,338.00
40174617 Special & Misc Fees	0.00	4,876.50
40174618 Facility & Service Fees	2,055.00	10,315.00
40174899 Miscellaneous Revenue	3,112.69	6,349.99
40174900 Operating Appropriations	5,900.75	41,306.25
Total Income:	85,204.62	896,508.77

Expense

	1/31/2015 MTD	Year-To-Date
54140000 Cost - Fuel	21,118.02	379,821.31
54140002 Cost - Merchandise	9.25	94.89
54140003 Cost - Oil	72.10	260.82
54140004 Cost - Catering	0.00	217.26
61000000 Accrued Salaries	8.27	1,975.27
61001000 Salaries	36,234.56	252,496.68
61005000 Overtime/Holiday/Comp Pay	1,201.91	10,701.58
62000000 Accrued Leave - Fringe Benefit Expense	0.63	151.12
62001000 FICA	2,709.95	19,182.88
62002000 VSRS	3,844.46	26,789.74
62005000 Hospital/Medical Plans	7,522.78	48,674.96
62006000 Group Life Insurance	431.16	3,004.54
62011000 Worker's Compensation	1,403.35	9,837.27
63002000 Professional Svcs - Other	0.00	8,723.00
63004001 Outside Repairs & Maint Vehicle/Equip	970.21	2,093.61
63004003 Repair - Blgs & Grounds Outside Repairs	315.80	10,795.15
63005000 Maintenance Contracts	567.00	5,660.75
63005001 State Funded Maintenance Contracts	0.00	1,070.00
63010000 Contractual Services	2,380.41	16,023.69
65101000 Electrical Services	7,838.26	39,008.23
65102000 Heating Service	2,029.11	4,263.71
65103000 Water & Sewer Services	205.51	1,700.95
65204001 Postage Meter Expense	20.45	266.45
65204002 Telephones/Internet/TV Cable Expense	607.09	4,211.69
65302000 Fire/Property Insurance	1,002.92	7,020.40
65305000 Motor Vehicle Insurance	507.00	3,549.00
65307000 Public Officials Liability Ins	43.00	301.00
65308000 General Liability Insurance	1,541.67	10,833.33
65401000 Office Supplies	136.33	1,309.84
65405000 Janitorial Supplies	81.66	601.55
65407000 Repair/Maint Supplies	374.97	4,934.37
65408000 Vehicle/Equip - Parts/Supplies	30.26	4,290.87
65408001 Airport Vehicle Fuel	891.84	8,564.76
65410000 Employee Uniforms	(957.00)	0.00
65413000 Operational Expense	150.84	824.78
65413001 Line Service Equipment	162.00	314.60
65413002 Security Materials & Supplies	0.00	37.00

Run: 2/12/2015
4:01PM

Winchester Regional Airport Authority
General Ledger Standard Income Report
For The Period: 7/01/2014 Through: 1/31/2015
Selected Departments Consolidated

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	<u>1/31/2015 MTD</u>	<u>Year-To-Date</u>
65506000 Travel Expenses	0.00	1,616.72
65715000 Promotional Fund Expenses	0.00	25.00
65801000 Dues & Membership	760.00	924.00
65804000 Va Sales Tax Paid	0.00	30.87
65806000 Snow Removal Contingency Fund	4,325.72	4,325.72
69001000 Lease/Rent Of Equipment	354.63	17,162.86
69101000 Loan - VRA Bond	2,181.77	15,939.10
Total Expense:	101,077.89	929,631.32
Net Income:	(15,873.27)	(33,122.55)

Notes: Report Period: 7/01/2014 - 1/31/2015
Selected Departments Consolidated:
Operational Fund

65806000 - Snow Removal - 2 Loads of Urea

65410000 - Uniforms - Credit is for reimbursement from Eastern for money spent on uniforms from
switch over to Shell

Winchester Regional Airport Authority

General Ledger Two-Year Income Report

For the Current-Year Period: 7/01/2014 Through: 1/31/2015
Selected Departments Consolidated

	Current Month Totals		Gain (Loss)		Year-To-Date Totals		Gain (Loss)	
	Last Year	This Year	Last Year	vs Last Year	Last Year	This Year	Last Year	vs Last Year
Income								
40172404 State Operating Reimburse	0.00	0.00	0.00	--.-%	7,493.70	0.00	(7,493.70)	-100.0%
40174500 Sale - Fuel	56,075.55	37,393.93	(18,681.62)	-33.3%	614,493.21	555,599.97	(58,893.24)	-9.6%
40174502 Sale - Merchandise	7.14	11.91	4.77	66.8%	233.17	343.44	110.27	47.3%
40174503 Sale - Oil	21.24	96.34	75.10	353.6%	713.78	352.62	(361.16)	-50.6%
40174505 Sale - Deicing Chemical	250.00	0.00	(250.00)	-100.0%	750.00	0.00	(750.00)	-100.0%
40174600 Rental Income	35,293.50	35,031.00	(262.50)	-0.7%	246,249.00	249,027.00	2,778.00	1.1%
40174601 Income - Land Leases	1,541.00	1,603.00	62.00	4.0%	27,572.00	28,338.00	766.00	2.8%
40174617 Special & Misc Fees	2,553.50	0.00	(2,553.50)	-100.0%	12,717.91	4,876.50	(7,841.41)	-61.7%
40174618 Facility & Service Fees	1,675.00	2,055.00	380.00	22.7%	7,775.00	10,315.00	2,540.00	32.7%
40174899 Miscellaneous Revenue	452.40	3,112.69	2,660.29	588.0%	5,200.14	6,349.99	1,149.85	22.1%
40174900 Operating Appropriations	5,336.25	5,900.75	564.50	10.6%	37,353.75	41,306.25	3,952.50	10.6%
40174901 Insurance Claim Recovery	0.00	0.00	0.00	--.-%	2,669.96	0.00	(2,669.96)	-100.0%
Total Income:	103,205.58	85,204.62	(18,000.96)	-17.4%	963,221.62	896,508.77	(66,712.85)	-6.9%
Expense								
54140000 Cost - Fuel	39,383.63	21,118.02	(18,265.61)	-46.4%	442,159.35	379,821.31	(62,338.04)	-14.1%
54140002 Cost - Merchandise	5.47	9.25	3.78	69.1%	192.90	94.89	(98.01)	-50.8%
54140003 Cost - Oil	15.03	72.10	57.07	379.7%	732.90	260.82	(472.08)	-64.4%
54140004 Cost - Catering	152.99	0.00	(152.99)	-100.0%	503.16	217.26	(285.90)	-56.8%
61000000 Accrued Salaries	1,265.27	8.27	(1,257.00)	-99.3%	2,601.13	1,975.27	(625.86)	-24.1%
61001000 Salaries	35,089.32	36,234.56	1,145.24	3.3%	242,139.46	252,496.68	10,357.22	4.3%
61005000 Overtime/Holiday/Comp Pay	1,648.05	1,201.91	(446.14)	-27.1%	11,755.94	10,701.58	(1,054.36)	-9.0%
62000000 Accrued Leave - Fringe Ben	96.80	0.63	(96.17)	-99.3%	198.98	151.12	(47.86)	-24.1%
62001000 FICA	2,645.54	2,709.95	64.41	2.4%	18,284.21	19,182.88	898.67	4.9%
62002000 VSRS	3,996.70	3,844.46	(152.24)	-3.8%	27,579.76	26,789.74	(790.02)	-2.9%
62005000 Hospital/Medical Plans	6,808.20	7,522.78	714.58	10.5%	47,657.40	48,674.96	1,017.56	2.1%
62006000 Group Life Insurance	417.58	431.16	13.58	3.3%	2,881.58	3,004.54	122.96	4.3%
62011000 Worker's Compensation	1,309.62	1,403.35	93.73	7.2%	9,046.40	9,837.27	790.87	8.7%
63002000 Professional Svcs - Other	0.00	0.00	0.00	--.-%	6,371.00	8,723.00	2,352.00	36.9%
63004001 Outside Repairs & Maint Ver	0.00	970.21	970.21	--.-%	1,194.03	2,093.61	899.58	75.3%
63004003 Repair - Bldgs & Grounds Out	1,247.00	315.80	(931.20)	-74.7%	1,380.50	10,795.15	9,414.65	682.0%
63005000 Maintenance Contracts	567.00	567.00	0.00	0.0%	4,752.00	5,660.75	908.75	19.1%
63005001 State Funded Maintenance C	0.00	0.00	0.00	--.-%	1,070.00	1,070.00	0.00	0.0%
63007000 Advertising	0.00	0.00	0.00	--.-%	128.70	0.00	(128.70)	-100.0%

Winchester Regional Airport Authority

General Ledger Two-Year Income Report

For the Current-Year Period: 7/01/2014 Through: 1/31/2015

Selected Departments Consolidated

	Current Month Totals		Gain (Loss) vs Last Year		Year-To-Date Totals		Gain (Loss) vs Last Year	
	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year
63010000 Contractual Services	2,256.49	2,380.41	123.92	5.5%	15,607.31	16,023.69	416.38	2.7%
65101000 Electrical Services	6,784.74	7,838.26	1,053.52	15.5%	33,732.30	39,008.23	5,275.93	15.6%
65102000 Heating Service	741.43	2,029.11	1,287.68	173.7%	2,947.09	4,263.71	1,316.62	44.7%
65103000 Water & Sewer Services	164.89	205.51	40.62	24.6%	2,040.65	1,700.95	(339.70)	-16.6%
65204001 Postage Meter Expense	49.15	20.45	(28.70)	-58.4%	422.20	266.45	(155.75)	-36.9%
65204002 Telephones/Internet/TV Cab	572.59	607.09	34.50	6.0%	3,489.14	4,211.69	722.55	20.7%
65302000 Fire/Property Insurance	754.00	1,002.92	248.92	33.0%	5,457.48	7,020.40	1,562.92	28.6%
65305000 Motor Vehicle Insurance	486.82	507.00	20.18	4.1%	3,539.52	3,549.00	9.48	0.3%
65307000 Public Officials Liability Ins	43.00	43.00	0.00	0.0%	301.00	301.00	0.00	0.0%
65308000 General Liability Insurance	1,583.33	1,541.67	(41.66)	-2.6%	10,995.42	10,833.33	(162.09)	-1.5%
65401000 Office Supplies	424.42	136.33	(288.09)	-67.9%	2,196.00	1,309.84	(886.16)	-40.4%
65405000 Janitorial Supplies	156.96	81.66	(75.30)	-48.0%	810.35	601.55	(208.80)	-25.8%
65407000 Repair/Maint Supplies	276.80	374.97	98.17	35.5%	4,111.96	4,934.37	822.41	20.0%
65407001 State Reimb - Repairs/Maint	1,530.94	0.00	(1,530.94)	-100.0%	5,266.22	0.00	(5,266.22)	-100.0%
65408000 Vehicle/Equip - Parts/Supplie	312.89	30.26	(282.63)	-90.3%	7,829.97	4,290.87	(3,539.10)	-45.2%
65408001 Airport Vehicle Fuel	3,040.16	891.84	(2,148.32)	-70.7%	11,327.90	8,564.76	(2,763.14)	-24.4%
65410000 Employee Uniforms	0.00	(957.00)	(957.00)	---%	1,016.33	0.00	(1,016.33)	-100.0%
65413000 Operational Expense	0.00	150.84	150.84	---%	89.92	824.78	734.86	817.2%
65413001 Line Service Equipment	0.00	162.00	162.00	---%	816.57	314.60	(501.97)	-61.5%
65413002 Security Materials & Supplies	0.00	0.00	0.00	---%	740.14	37.00	(703.14)	-95.0%
65506000 Travel Expenses	0.00	0.00	0.00	---%	1,754.67	1,616.72	(137.95)	-7.9%
65715000 Promotional Fund Expenses	0.00	0.00	0.00	---%	8,596.24	25.00	(8,571.24)	-99.7%
65801000 Dues & Membership	760.00	760.00	0.00	0.0%	831.30	924.00	92.70	11.2%
65804000 Va Sales Tax Paid	0.00	0.00	0.00	---%	48.25	30.87	(17.38)	-36.0%
65806000 Snow Removal Contingency	11,754.50	4,325.72	(7,428.78)	-63.2%	16,056.58	4,325.72	(11,730.86)	-73.1%
69001000 Lease/Rent Of Equipment	3,603.63	354.63	(3,249.00)	-90.2%	31,378.41	17,162.86	(14,215.55)	-45.3%
69101000 Loan - VRA Bond	2,557.19	2,181.77	(375.42)	-14.7%	18,536.95	15,939.10	(2,597.85)	-14.0%
Total Expense:	132,502.13	101,077.89	(31,424.24)	-23.7%	1,010,569.27	929,631.32	(80,937.95)	-8.0%
Net Income:	(29,296.55)	(15,873.27)	13,423.28	---%	(47,347.65)	(33,122.55)	14,225.10	---%

Notes: Report Period: 7/01/2014 - 1/31/2015
Selected Departments Consolidated:
Operational Fund

AIRPORT AUTHORITY

P.O. NO.	VENDOR NO.	VENDOR NAME	INVOICE NO.	CHECK DATE	A/P ACCRL	ACCOUNT NO.	DISCOUNT AMOUNT	NET AMOUNT	CHECK NO.	DESCRIPTION	BATCH
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00000	009000	VIRGINIA DEPT OF TAXATION	2ND QTR-FY15A	1/15/2015		4017-081090-5804-000-000-	.00	15.90	5897	TAXES-FED, EXCISE & STATE	21197
						CHECK TOTAL		15.90			
						CLASS TOTAL		15.90			

AIRPORT AUTHORITY

P.O. NO.	VENDOR NO.	VENDOR NAME	INVOICE NO.	CHECK DATE	A/P ACCRL	ACCOUNT NO.	DISCOUNT AMOUNT	NET AMOUNT	CHECK NO.	DESCRIPTION	BATCH
21572	002684	LANIZ CONSTRUCTION OF	881-14	1/16/2015		4017-081090-3004-000-003-	.00	3,700.00	5912	REPAIR & MAINTENANCE BLDG.&GROUNDS	21195
						CHECK TOTAL		3,700.00			
00000	003596	EASTERN AVIATION FUELS	BBP-11904	1/16/2015		4017-081090-5408-000-000-	.00	1,180.31	5915	VEHICLE AND POWERED EQUIP SUPPLIES	21195
00000	003596	EASTERN AVIATION FUELS	2090782	1/16/2015		4017-081090-5414-000-000-	.00	20,611.58	5915	MERCHANDISE FOR RESALE	21195
						CHECK TOTAL		21,791.89			
00000	004447	J & J JANITORIAL &	4766-2015	1/16/2015		4017-081090-3010-000-000-	.00	1,698.33	5917	OTHER CONTRACTUAL SERVICES	21195
						CHECK TOTAL		1,698.33			
00000	005693	REZIN INC	3431	1/16/2015		4017-081090-3002-000-000-	.00	500.00	5921	PROFESSIONAL SERVICES	21195
						CHECK TOTAL		500.00			
00000	007066	RAPPANNOCK ELECTRIC	64758-A	1/16/2015		4017-081090-5101-000-000-	.00	8.42	5932	ELECTRICAL SERVICES	21195
						CHECK TOTAL		8.42			
00000	000016	BB&T INSURANCE SERVICES	3620911	1/16/2015		4017-081090-5308-000-000-	.00	4,625.00	675625	GENERAL LIABILITY INSURANCE	21195
						CHECK TOTAL		4,625.00			
00000	000134	FRED CO SANITATION	1050-A	1/16/2015		4017-081090-5103-000-000-	.00	80.34	675626	WATER & SEWAGE SERVICES	21195
00000	000134	FRED CO SANITATION	2902-A	1/16/2015		4017-081090-5103-000-000-	.00	51.81	675626	WATER & SEWAGE SERVICES	21195
00000	000134	FRED CO SANITATION	6-A-3	1/16/2015		4017-081090-5103-000-000-	.00	30.32	675626	WATER & SEWAGE SERVICES	21195
00000	000134	FRED CO SANITATION	657-A-8	1/16/2015		4017-081090-5103-000-000-	.00	34.27	675626	WATER & SEWAGE SERVICES	21195
						CHECK TOTAL		196.74			
00000	001474	WASHINGTON GAS -	2858-A	1/16/2015		4017-081090-5102-000-000-	.00	433.65	675628	HEATING SERVICES	21195
00000	001474	WASHINGTON GAS -	37004-A	1/16/2015		4017-081090-5102-000-000-	.00	480.16	675628	HEATING SERVICES	21195
00000	001474	WASHINGTON GAS -	4521-A	1/16/2015		4017-081090-5102-000-000-	.00	263.67	675628	HEATING SERVICES	21195
00000	001474	WASHINGTON GAS -	483-A	1/16/2015		4017-081090-5102-000-000-	.00	196.02	675628	HEATING SERVICES	21195
						CHECK TOTAL		1,373.50			
						CLASS TOTAL		33,893.88			

AIRPORT AUTHORITY

P.O. NO.	VENDOR NO.	VENDOR NAME	INVOICE NO.	CHECK DATE	A/P ACCRL	ACCOUNT NO.	DISCOUNT AMOUNT	NET AMOUNT	CHECK NO.	DESCRIPTION	BATCH
00000	007066	RAPPAHANNOCK ELECTRIC	12291-A	1/30/2015		4017-081090-5101-000-000-	.00	3,916.75	5967	ELECTRICAL SERVICES	21204
00000	007066	RAPPAHANNOCK ELECTRIC	12699-A	1/30/2015		4017-081090-5101-000-000-	.00	314.88	5967	ELECTRICAL SERVICES	21204
00000	007066	RAPPAHANNOCK ELECTRIC	134-A	1/30/2015		4017-081090-5101-000-000-	.00	268.39	5967	ELECTRICAL SERVICES	21204
00000	007066	RAPPAHANNOCK ELECTRIC	16863-A	1/30/2015		4017-081090-5101-000-000-	.00	74.21	5967	ELECTRICAL SERVICES	21204
00000	007066	RAPPAHANNOCK ELECTRIC	1865-A	1/30/2015		4017-081090-5101-000-000-	.00	166.81	5967	ELECTRICAL SERVICES	21204
00000	007066	RAPPAHANNOCK ELECTRIC	24084-A	1/30/2015		4017-081090-5101-000-000-	.00	116.35	5967	ELECTRICAL SERVICES	21204
00000	007066	RAPPAHANNOCK ELECTRIC	28437-A	1/30/2015		4017-081090-5101-000-000-	.00	287.23	5967	ELECTRICAL SERVICES	21204
00000	007066	RAPPAHANNOCK ELECTRIC	5754-A	1/30/2015		4017-081090-5101-000-000-	.00	602.06	5967	ELECTRICAL SERVICES	21204
00000	007066	RAPPAHANNOCK ELECTRIC	59837-A	1/30/2015		4017-081090-5101-000-000-	.00	199.70	5967	ELECTRICAL SERVICES	21204
00000	007066	RAPPAHANNOCK ELECTRIC	87783-A	1/30/2015		4017-081090-5101-000-000-	.00	599.25	5967	ELECTRICAL SERVICES	21204
00000	007066	RAPPAHANNOCK ELECTRIC	9103-A	1/30/2015		4017-081090-5101-000-000-	.00	32.91	5967	ELECTRICAL SERVICES	21204
00000	007066	RAPPAHANNOCK ELECTRIC	97501-A	1/30/2015		4017-081090-5101-000-000-	.00	257.34	5967	ELECTRICAL SERVICES	21204
						CHECK TOTAL		6,835.88			
00000	001474	WASHINGTON GAS -	37641-A	1/30/2015		4017-081090-5102-000-000-	.00	567.45	675962	HEATING SERVICES	21205
00000	001474	WASHINGTON GAS -	3867-A	1/30/2015		4017-081090-5102-000-000-	.00	879.26	675962	HEATING SERVICES	21205
00000	001474	WASHINGTON GAS -	4879-A	1/30/2015		4017-081090-5102-000-000-	.00	331.02	675962	HEATING SERVICES	21205
00000	001474	WASHINGTON GAS -	747-A	1/30/2015		4017-081090-5102-000-000-	.00	251.38	675962	HEATING SERVICES	21205
						CHECK TOTAL		2,029.11			
00000	999999	VACC	671 & 676	1/30/2015		4017-081090-5801-000-000-	.00	175.00	676001	DUES & MEMBERSHIP	21204
						CHECK TOTAL		175.00			
						CLASS TOTAL		9,039.99			

AIRPORT AUTHORITY CAPITAL PROJECTS

P.O. NO.	VENDOR NO.	VENDOR NAME	INVOICE NO.	CHECK DATE	A/P ACCRL	ACCOUNT NO.	DISCOUNT AMOUNT	NET AMOUNT	CHECK NO.	DESCRIPTION	BATCH
21711	003802	DELTA AIRPORT CONSULTANTS	4-14041	1/30/2015		4085-081030-8801-000-041-	.00	4,212.65	675970	ENVIRONMENTAL ASSESSMENT	21204
21691	003802	DELTA AIRPORT CONSULTANTS	CA-5-11138	1/30/2015		4085-081030-8801-000-073-	.00	34,557.33	675970	REHAB & RELOCATE SOUTH APRON	21204
CHECK TOTAL								38,769.98			
00000	999999	RAFFAHANNOCK ELECTRIC	302185	1/30/2015		4085-081030-8801-000-073-	.00	585.00	675997	REHAB & RELOCATE SOUTH APRON	21204
CHECK TOTAL								585.00			
CLASS TOTAL								39,354.98			

**Winchester Regional
Airport
Fuel Gallons Sold**

GALLONS OF TOTAL PRODUCT SOLD													Increase/ (Decrease) Over Prior Year			
Fiscal Year	FY 2001	FY 2002	FY 2003	FY 2004	FY 2005	FY 2006	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	Over/ (Short)
July	23,509	28,082	29,067	29,004	32,148	39,991	44,406	52,458	42,724	29,277	31,814	36,654	18,673	19,778	15,431	(4,347)
August	26,762	27,600	31,600	30,703	32,205	49,471	44,298	53,349	36,611	26,159	24,324	34,261	19,755	17,900	15,552	(2,348)
September	26,767	27,763	31,584	31,070	32,730	47,833	40,415	41,111	36,983	29,081	27,575	6,733	19,177	20,136	20,680	545
October	34,004	35,891	35,137	44,219	42,898	49,156	48,472	54,712	40,344	36,999	32,623	5,658	17,645	20,085	21,535	1,450
November	21,332	36,267	28,229	36,589	32,256	37,899	40,906	44,937	28,282	26,294	26,193	4,599	25,527	13,361	12,474	(888)
December	11,139	21,518	22,104	25,514	34,088	32,217	34,816	30,299	24,216	23,396	19,468	9,701	17,367	11,706	9,372	(2,334)
January	18,199	24,778	19,881	26,933	34,354	33,370	36,369	25,001	20,456	21,370	23,108	16,610	21,208	10,443	7,351	(3,093)
February	17,036	29,183	16,372	36,979	39,873	41,432	30,564	28,430	18,250	15,900	23,091	19,477	11,316	8,987		
March	25,421	25,862	24,803	52,501	48,839	55,044	30,069	25,002	28,433	23,362	29,594	17,122	13,238	12,287		
April	23,431	24,297	30,834	46,511	56,674	53,708	32,760	34,396	29,187	31,277	23,299	16,214	14,214	13,910		
May	27,861	31,703	26,609	40,725	43,364	51,963	45,042	39,383	26,908	31,700	29,507	28,509	21,282	13,669		
June	27,196	31,353	25,836	47,148	53,309	50,846	40,219	38,584	35,972	34,248	30,783	21,605	19,214	18,127		
Total	282,657	344,297	322,055	447,894	482,738	542,931	468,336	467,661	368,366	329,063	321,378	217,142	218,618	180,388	102,393	(11,015)

BREAKDOWN BY FUEL TYPE - GALLONS ONLY													Increase/(Decrease)							
Fiscal Year	FY 2008		FY 2009		FY 2010		FY 2011		FY 2012		FY 2013		FY 2014		FY 2015		Jet-A	Avgas	SARA	
	Jet-A	Avgas	Jet-A	Avgas	Jet-A	Avgas	Jet-A	Avgas	Jet-A	Avgas	Jet-A	Avgas	Jet-A	Avgas	Jet-A	Avgas	Jet-A	Avgas	TRUCK	
July	40,729	11,729	33,940	8,784	20,896	8,381	23,974	7,840	29,620	7,034	13,227	5,446	14,211	5,567	10,055	5,376	(4,156)	(191)	2,344	3,032
August	42,553	10,796	28,650	7,961	17,810	8,349	15,974	8,350	28,547	5,714	13,919	5,836	13,172	4,728	9,768	5,784	(3,404)	1,056	3,153	2,631
September	27,033	14,078	29,983	7,000	23,054	6,027	20,674	6,901	5,013	1,720	13,529	5,648	12,525	7,611	14,310	6,370	1,785	(1,241)	3,489	2,881
October	43,307	11,405	30,879	9,465	29,528	7,471	23,795	8,828	3,162	2,496	11,602	6,043	13,605	6,480	16,647	4,888	3,042	(1,592)	2,525	2,363
November	37,402	7,535	23,637	4,645	20,924	5,370	18,459	7,734	2,374	2,225	18,795	6,732	9,002	4,359	8,970	3,504	(32)	(856)	1,917	1,586
December	26,948	3,351	20,456	3,760	19,562	3,834	14,455	5,013	7,605	2,096	14,273	3,094	8,751	2,955	6,174	3,198	(2,577)	243	1,787	1,410
January	19,851	5,150	16,692	3,764	17,365	4,005	19,156	3,952	13,661	2,949	17,876	3,332	8,348	2,095	5,436	1,915	(2,912)	(181)	997	918
February	24,057	4,373	14,205	4,045	13,397	2,503	18,794	4,297	16,482	2,995	9,341	1,975	6,063	2,924						
March	18,723	6,279	21,670	6,763	17,077	6,285	22,797	6,797	13,285	3,837	9,293	3,945	9,523	2,764						
April	27,810	6,586	23,724	5,463	24,612	6,665	18,591	4,708	12,039	4,175	9,821	4,393	8,757	5,153						
May	31,346	8,037	20,546	6,362	24,932	6,768	24,154	5,353	22,495	6,014	16,227	5,055	8,749	4,920						
June	31,002	7,582	28,144	7,828	26,398	7,850	23,656	7,127	15,558	6,047	13,245	5,969	11,976	6,151						
Total	370,761	96,900	292,526	75,840	255,555	73,507	244,479	76,899	169,841	47,301	161,148	57,470	124,682	55,706	71,360	31,033	(8,254)	(2,761)	16,213	14,820

RETAIL FUEL PRICE COMPARISONS	Truck		Self Pump
	Jet-A	AVGAS	
Landmark Aviation Charlottesville, VA 434-978-1474 - CHO	6.44	6.38	XXXXX
Dominion Aviation Chesterfield Co, VA 804-271-7793 - FCI	4.79	5.25	XXXXX
Potomac Highlands Airport Auth Cumberland, MD 304-738-0002 - CBE	4.75	5.55	XXXXX
Landmark Aviation Frederick, MD 301-662-8156 - FDK	5.45	5.70	4.95
Rider Jet Center Hagerstown, MD 1-866-326-4447 - HGR	5.50	5.80	5.05
ProJet Aviation Leesburg, VA 703-889-8558 - JYO	5.50	5.70	XXXXX
APP Jet Center Manassas, VA 866-459-5387 - HEF	5.55	5.55	XXXXX
Dulles Aviation Manassas, VA 888-835-9324 - HEF	5.50	5.55	XXXXX
Aerosmith Aviation Martinsburg, WV 304-262-2507 - MRB	5.45	5.70	XXXXX
Shen Valley Airport Commission Weyers Cave, VA 540-234-8304 - SHD	5.50	5.95	XXXXX
Winchester Aviation Winchester, VA OKV	5.50	5.70	5.30
AVERAGE PER GAL	5.44	5.71	XXXXX