




Dennis D. Linaburg  
Fire Chief

**MEMORANDUM**

**TO:** Walter Banks, Director  
Information Technologies  
IT Committee

**FROM:** Dennis Linaburg   
Fire Chief

**SUBJECT:** Purchase of Tablets / Rescue Squad Assistance Grant

**DATE:** September 30, 2013

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I am requesting your assistance in reviewing the attached information awarded to our department through the Rescue Squad Assistance Fund (RSAF). The grant awarded Fire and Rescue tablet computers needed to initiate EMS patient care reports at the scene of incidents and improve reporting of patient care data. In addition to improved reporting capabilities, the new hardware will utilize GPS to allow the closest available crew to be dispatched, resulting in reduced response times.

If you have any questions or need additional information regarding this request, please do not hesitate to contact me so I may further discuss these issues.

*Attachments*

DDL:msn  
/File



**COMMONWEALTH of VIRGINIA**  
**Department of Health**

**Office of Emergency Medical Services**  
**1041 Technology Park Drive**  
**Glen Allen, VA 23059-4500**

Cynthia C. Romero, MD, FAAFP  
State Health Commissioner

Gary R. Brown  
Director

P. Scott Winston  
Assistant Director

1-800-523-6019 (VA only)  
804-888-9100 (Main Office)  
804-888-9120 (Training Office)  
FAX: 804-371-3108

September 3, 2013

Dennis D. Linaburg  
FREDERICK CO FIRE & RESCUE  
1080 Coverstone Drive  
Winchester, VA 22602

RE: Grant: Rescue Squad Assistance Fund  
Grant Number: LF-G03/12-12  
Grant Period: January 1, 2013 - December 31, 2013

RECEIVED SEP 09 2013

Dear Grant Administrator:

**WARNING - Your Grant expires December 31, 2013**

It has come to my attention that your agency has not submitted for reimbursement of the funds that were granted under the above referenced Rescue Squad Assistance Fund Grant. Please make your equipment purchase no later than **December 31, 2013** and submit your documentation to the Office of EMS no later than February 28, 2014. Documentation consists of an invoice for the items purchased which may be faxed or mailed to the Office of Emergency Medical Services (OEMS) to the attention of the Grants Unit.

It is important that if you have not made your purchase, you do so **promptly** and submit your documentation immediately. If your agency would like to request an extension please do so before the grant expiration date as stated above. All documentation must be received within 60 days after the end of the grant period. If your agency has been granted an extension then all documentation is due by the extension date. Please contact me by November 15, 2013 if you **do not** intend to request reimbursement of your grant funds.

If you should have any questions, please feel free to contact me at 804-888-9106 or [amanda.davis@vdh.virginia.gov](mailto:amanda.davis@vdh.virginia.gov) or Linwood Pulling, Grants Specialist, at 804-888-9105 or [linwood.pulling@vdh.virginia.gov](mailto:linwood.pulling@vdh.virginia.gov).

Sincerely,

Amanda Davis, Grant Manager

cc: Gary Brown, Director



**COMMONWEALTH of VIRGINIA**  
**Department of Health**

**Office of Emergency Medical Services**  
**1041 Technology Park Drive**  
**Glen Allen, VA 23059-4500**

Maureen E. Dempsey, MD, FAAP  
Acting State Health Commissioner

Gary R. Brown  
Director

P. Scott Winston  
Assistant Director

1-800-523-6019 (VA only)  
804-888-9100 (Main Office)  
804-888-9120 (Training Office)  
FAX: 804-371-3108

January 1, 2013

Dennis D. Linaburg  
Frederick CO Fire & Rescue  
1080 Coverstone Drive  
Winchester, VA 22602

Dear Grant Administrator:

The Office of Emergency Medical Services (OEMS) is pleased to announce that your agency has been awarded funding from the Financial Assistance for Emergency Medical Services Grant Program, known as the Rescue Squad Assistance Fund (RSAF). The attached Award Page itemizes the actual dollar value, quantity, funding level and item(s) your agency has been awarded under this program. The following documents have been included in your grant award package:

- **Memorandum of Agreement:** All three (3) pages of this document must be signed and returned by **March 1, 2013**. Original or faxed copies will be accepted.
- **Instructions for Grant Reimbursement:** All items must be submitted in order to process your reimbursement.
- **Equipment Status/Final Report Form:** This form must be submitted sixty (60) days after the grant cycle deadline.

If your agency has had special conditions placed on your grant award, any and all conditions must be met in order to receive reimbursement. All vehicles that are awarded under the RSAF Grant Program must be available for service 24 hours a day – 7 days a week. **Any agency that is not fully compliant with EMS data submission through OEMS will not be reimbursed for their grant award until compliance has been fully met.**

Items awarded may be available by state contract, [www.eva.virginia.gov](http://www.eva.virginia.gov), OEMS recommends your agency purchase under state contract if applicable. For radio equipment purchases, OEMS recommends you check the Virginia Technologies Information Agency (VITA) contract for pricing at the following website <http://www.vita.virginia.gov/services/default.aspx?id=3361>.

If you have any questions, please contact Amanda Davis, OEMS Grant Program Manager at (804) 888-9106, [Amanda.Davis@vdh.virginia.gov](mailto:Amanda.Davis@vdh.virginia.gov) or Linwood P. Pulling, Grant Specialist at (804) 888-9105, [Linwood.Pulling@vdh.virginia.gov](mailto:Linwood.Pulling@vdh.virginia.gov) or 1-800-523-6019 for additional grant information.

Congratulations,

Gary R. Brown  
Director

Enclosures

Office of Emergency Medical Services  
Consolidated Grant Program

AWARD PAGE

January 1, 2013 - December 31, 2013 Grant Period

Agency Name: FREDERICK CO FIRE & RESCUE

Grant Number: LF-C03/12-12

Item Type (Item)	Status	Quantity Funded	Funding % Level	Amount Funded
Computer Hardware(Tablet Style Computer)	FUNDED	28	50	\$50,400.00
<p><b>Conditions:</b> 11-Computer awards require establishment of internet account; providing OEMS with agency e-mail address; electronic submission of PPDR &amp; grant application as applicable.</p> <p>13-Acknowledgment must be provided on any printed material, equipment or vehicle as follows: Funding was made possible by a grant from the Virginia Office of Emergency Medical Services, Virginia Department of Health.</p> <p>29-Must use the awarded ToughBook to comply with pre-hospital patient care reporting of the OEMS minimum dataset in the technical format prescribed by OEMS.</p>				
Computer Hardware(Docking Station For Tablets)	FUNDED	2	50	\$290.00
Computer Hardware(Vehicle Docking Station)	FUNDED	28	80	\$12,300.06
				\$62,990.06

**ORGANIZATION INFORMATION**

#:	00595	Regional Council:	Lord Fairfax Regional EMS Council	Certification:	ALS
Name:	Frederick County Fire and Rescue Department	FIN:	54-6001290	EMS Agency?:	Yes
Address:	1080 Coverstone Dirve Winchester, VA 22602	Structure:	Government	OMD Name:	Joel T. Grant, M.D.
County:	Frederick	Authorized Agent Name:	Dennis D. Linaburg	Phone Number:	(540) 665-5618
		Authorized Agent Title:	Fire Chief		

**PERSONNEL INFORMATION**

First Responder:	0	ST/Enhanced:	37	Paramedic:	36	Other:	0	Volunteer:	224
EMT:	176	CT/Intermediate:	49	Driver Only:	20	Career:	94		

**CALL ACTIVITY AND DEMOGRAPHICS**

BLS Calls:	4,314	Avg. Call Time(minutes):	60	Population of Service Area:	78,305	Total Numer of Stations:	11
ALS Calls:	2,997	Avg. Round Trip Mileage per Call:	25	<u>Comments:</u> Our call volume includes the call volume for our volunteer companies who are included in this grant request. The call volume for agency 00595 is approximately 85% of the numbers reported.			
Calls Outside First Due Area:	643	Square Miles of Service Area:	415				
Calls Unable to Respond:	50	Avg. Mileage to Nearest Hospital:	10				

**VEHICLE INFORMATION**

#	Chassis/Box Years	Mileage	Make/Model	Vehicle Type	Class Permit	Unit #
1	2001/2001	76,608	Freightliner/ALF	Type I Ambulance	Ground Ambulance	11-1
2	2001/2001	148,240	Ford/PL Custom	Type III Ambulance	Ground Ambulance	11-2
3	2003/___	84,866	Ford Expedition	Any vehicle used for first response - Liscensed as Class A (chase, Rapid, First Response or Zone Car)	Non-Transport Vehicle	SERV-11
4	2007/2007	49,675	International/Horton	Type I Ambulance	Ground Ambulance	12-1
5	2004/2004	76,455	Ford/PL Custom	Type I Ambulance	Ground Ambulance	12-2
6	2010/___	10,872	Ford Explorer	Any vehicle used for first response - Liscensed as Class A (chase, Rapid, First Response or Zone Car)	Non-Transport Vehicle	ALS-12
7	2008/2008	40,941	Ford/Lifeline	Type I Ambulance	Ground Ambulance	13-1
8	2003/2003	80,382	Ford/Lifeline	Type I Ambulance	Ground Ambulance	13-2
9	2001/2001	60,687	Ford/Horton	Type I Ambulance	Ground Ambulance	14-1
10	2006/2006	24,467	Ford/Horton	Type I Ambulance	Ground Ambulance	14-2
11	2004/2004	52,026	Ford/PL Custom	Type I Ambulance	Ground Ambulance	15-1
12	2004/2004	61,431	Ford/PL Custom	Type I Ambulance	Ground Ambulance	15-2
13	1998/1998	84,581	Chevrolet/Horton	Type I Ambulance	Ground Ambulance	16-1
14	2008/2008	30,157	Ford/Horton	Type I Ambulance	Ground Ambulance	16-2
15	2003/___	88,366	Chevrolet Trailblaze	Any vehicle used for first response - Liscensed as Class A (chase, Rapid, First Response or Zone Car)	Non-Transport Vehicle	ALS-16
16	2006/2006	15,451	Ford/AEV	Type I Ambulance	Ground Ambulance	17-1
17	2005/2005	66,736	Ford/Lifeline	Type I Ambulance	Ground Ambulance	18-1
18	2001/2001	98,731	Ford/Lifeline	Type III Ambulance	Ground Ambulance	18-2
19	1997/1997	84,162	Ford/Horton	Type I Ambulance	Ground Ambulance	18-4
20	2009/2009	18,650	Ford/Horton	Type I Ambulance	Ground Ambulance	19-1
21	1994/1994	86,887	Ford/Horton	Type III Ambulance	Ground Ambulance	19-2
22	1998/1998	68,000	Chevrolet/Horton	Type I Ambulance	Ground Ambulance	20-1
23	2010/2010	12,535	Ford/Horton	Type I Ambulance	Ground Ambulance	20-2
24	2006/2006	48,478	Ford/Horton	Type I Ambulance	Ground Ambulance	21-1
25	2002/2002	62,088	Ford/Excellance	Type III Ambulance	Ground Ambulance	21-2
26	2005/___	141,115	Chevrolet Suburban	Any vehicle used for first response - Liscensed as Class A (chase, Rapid, First Response or Zone Car)	Non-Transport Vehicle	BATTALIO
27	2006/___	97,145	Chevrolet Suburban	Any vehicle used for first response - Liscensed as Class A (chase, Rapid, First Response or Zone Car)	Non-Transport Vehicle	ALS-1
28	2002/___	99,952	Ford Excursion	Any vehicle used for first response - Liscensed as Class A (chase, Rapid, First Response or Zone Car)	Non-Transport Vehicle	ALS-2

**FINANCIAL INFORMATION FOR GOVERNMENTAL REQUESTS**

	<u>Previous</u>	<u>Current</u>	Last Year's EMS Fee: \$ 0.00
Personnel:	\$5,586,319	\$5,481,753	<u>Def.Capital Exp.:</u> No capital expenditures were incurred during the current and previous fiscal year due to the economic situation. The 2% reduction in personnel costs was due to senior personnel leaving the Department.
Operating:	\$458,357	\$458,357	
Capital:	\$0	\$0	
Total EMS Budget:	\$6,044,676	\$5,940,110	
Donations:	\$0	\$0	<u>Comments:</u> The 26% Return to Locality funds for Fiscal Year 2012 have not been announced by the VOEMS at the time of this application. The funds are distributed equally to the 11 volunteer fire/rescue companies
26% Refunded to Locality:	\$80,673	\$0	
Grants:	\$0	\$0	

REQUESTED ITEMS - RSAF

#	Requested Item	Fund. Lvl.	Type	Quantity	State \$	Match	Cur.Qty.	Add/Rep
1	Tablet Computer	100 / 0	Computer Hardware	28	\$138,094.32	\$0.00	0	Add
<p><u>Narrative:</u> The jurisdiction is proposing to purchase tablet style computers similar to the Panasonic H-2 Toughbook for each of the EMS vehicles within the county. This includes 22 ambulances and 6 ALS Response vehicles. The hardware will include the computer, vehicular docking station, and 2 docking stations for the hospital. The computers will be utilized to initiate EMS patient care reports at the scene of incidents and improve reporting of patient care data to the OEMS Reporting System. Other uses include transmittal of 12-Lead ECG to the receiving facility, the use of GPS to locate incidents and potential landing zones for medical helicopters; and utilization of electronic protocols and other reference materials that are currently readily available</p> <p>See attached supplemental narrative.</p>								
2	Firehouse Mobile EMS Software	100 / 0	Computer Software	28	\$25,350.00	\$0.00	0	Add
<p><u>Narrative:</u> The Department currently utilizes Firehouse Software incident reporting and data management system. This software is NEMESIS compliant and currently in revision to meet NEMESIS 3 compliance. As such, the software vendor has indicated it will meet requirements of OEMS for incident reporting. The Department utilizes this software because it best meets the needs of the Department relating to EMS and NFIRS reporting as well as other functions of the Department to include personnel management, vehicle and equipment management, and inspections and investigations.</p> <p>See attached supplemental narrative.</p>								
3	Computer Docking station	100 / 0	Computer Hardware	2	\$580.52	\$0.00	0	Add
<p><u>Narrative:</u> This item is a docking station to be located at the local receiving facility to allow the tablet computer connect with an external keyboard, mouse and printer. This will facilitate completion of the narrative portion of the reports at the receiving facility and print the report prior to leaving the facility.. The purchase of 2 docking stations is proposed.</p>								

**AFFIRMATION** (required for all grant submissions)

Office of Emergency Medical Services, 1041 Technology Park Drive, Glen Allen, VA 23059

The Authorized Agent and Financial Officer, whose names and signatures appear below, have been designated by the agency/organization to complete and submit a grant request on its behalf. The agency/organization agrees to comply with the Rules and Regulations Governing Financial Assistance for Emergency Medical Services for Rescue Squad Assistance Fund requests. In addition, the Authorized Agent and Financial Officer attest to the agency's or organization's ability to provide the matching funds (if required) to complete the purchase of the requested item(s), should they be awarded state funds. The Authorized Agent and Financial Officer are aware that EMS vehicles and equipment purchased with state monies must be purchased without any financial liens and without the item being used as collateral to secure a loan of any kind. The Authorized Agent and Financial Officer, by signing below, attest to the fact that the Agency(s) that are affected by the possible outcome of this grant request, have been notified and agree to its submission. RSAF Requests: The Authorized Agent and Financial Officer, by signing below attest that to the best of his/her knowledge, the information contained herein with regard to the agency's financial condition is true, accurate and correctly reflects the financial condition of the agency/organization. **The OMD signature is required all for grants. This form must be received by the grant deadline date with original signatures from the Authorized Agent, Fiscal Officer and Operational Medical Director (OMD).**

**Request for Federal/Employer Identification Number** (required)

Business Name (as shown on your income tax return)

Frederick County Fire and Rescue Department

Business name, if different from above (Doing Business As (DBA))

Address (number, street, and/or suite no. per FIN)

1080 Coverstone DriveCity, State, and Zip code Winchester, Virginia 22602-4369Federal Identification Number 54-6001290**OEMS USE ONLY:**

Authorized Agent		Financial Officer	Operational Medical Director (OMD)
<b>Name:</b>	Dennis D. Linaburg	Jennifer L. Place	Joel T. Grant, M.D.
<b>Title:</b>	Fire Chief	Finance Department Assistant Director	Operational Medical Director
<b>Phone:</b>	(540) 665-5618	(540) 665-5610	(540) 868-4100
<b>E-Mail:</b>	dlinabur@co.frederick.va.us	jplace@co.frederick.va.us	drjoel2001@verizon.net
<b>Signature:</b>			

**Name:** Dennis D. Linaburg**Financial Officer****Operational Medical Director (OMD)****Title:** Fire Chief

Finance Department Assistant Director

Operational Medical Director

**Phone:** (540) 665-5618

(540) 665-5610

(540) 868-4100

**E-Mail:** dlinabur@co.frederick.va.us

jplace@co.frederick.va.us

drjoel2001@verizon.net

**Signature:****Point of Contact for Grant Management:****Name:** Preston D. Grubbs, Captain**Agency:** Frederick County Fire and Rescue Department**Phone:** (540) 665-5618**Email:** pgrubbs@co.frederick.va.us**OPTIONAL: City/County Representative**City/County representative shown below has been informed of the Frederick County Fire and Rescue Department request for grant funds.Printed Name Preston D. GrubbsTitle County Administrator**Brief Project Description: (IF NOT COMPLETE, APPLICATION IS DISQUALIFIED)**

The Frederick County Fire and Rescue Department is proposing to purchase tablet style computers similar to the Panasonic H-2 Toughbook and Firehouse Mobile EMS Software for each of the EMS licensed vehicles within the county. This request includes 22 ambulances and 6 response vehicles. The hardware will include the computer, vehicular docking station, external antenna for each vehicle, and 2 docking stations for the hospital. The purchase of mobile computers and software will enhance the capabilities of the licensed EMS Agencies in the jurisdiction to compile, print, and transfer patient care reports to the receiving facility and the Virginia Office of Emergency Medical Services Reporting System. Other uses include transmittal of 12-Lead ECG to the receiving facility, the use of GPS to locate incidents and potential landing zones for zones for medical helicopters; and utilization of electronic protocols and other reference materials that are currently readily available.

**Project/Equipment Sustainability: (IF NOT COMPLETE, APPLICATION IS DISQUALIFIED)**

(How does your agency propose to sustain this project/equipment after funding is complete?)

The Frederick County Fire and Rescue Department projects that these computers will have a minimum life span of 5 years and the price quote reflects a five year warranty plan. The Information Technologies (IT) Department will support all of the computers by maintaining Virus and Firewall Protection on the computers through the County Government contract. The Department currently has licenses with Firehouse Software to support program management and maintains a Service Agreement for maintenance and system upgrades. Because of technology advancements, it is impossible to predict our needs past the 5 year life expectancy of this equipment.

**Virginia Rescue Squad Assistance Fund Grant Narrative**  
**Frederick County Fire and Rescue Department**  
**March 15, 2012**

**Scope of Request**

The purpose of this grant request is to provide hardware and software needed to institute mobile data collection of patient care data for EMS incidents occurring in Frederick County, Virginia. The purchase of this hardware/software will allow the Department to more efficiently collect data in the field and complete the reporting requirements of various state agencies, including the Virginia Office of Emergency Medical Services (VOEMS). In addition to improving incident reporting capabilities, the new hardware will allow all EMS vehicles to initiate transmission of 12-Lead ECG's to the receiving facility, allow for use of electronic and/or on-line reference materials, and utilize GPS in conjunction with computer aided dispatch to improve response times for responding units.

EMS response within Frederick County is provided by eleven (11) volunteer EMS agencies supported by career staffing of the Frederick County Fire and Rescue Department. All transport units are owned by the various volunteer agencies and are normally operated by career staff located within the volunteer stations. The Department does operate several ALS non-transport vehicles which provide ALS coverage to the more rural regions of the County. Because of the integration of career and volunteer personnel in our operational system, the Department coordinates and submits incident response data for each of the volunteer agencies as well as for career responses. The Department is a multi-faceted department which provides EMS response, fire suppression, rescue and hazardous materials response, and requires a robust data management system to manage its data. The data management system that is currently used provides EMS and NFIRS reporting; manages personnel and training records; and tracks preplan, inspections, and investigations information. Firehouse Software provides our current data management system, but our current capabilities only allow the department to provide data entry at the fire station or at the local hospital. We are currently not able to capture data in the field real time, but desire to do so. With the latest changes to EMS patient care reporting generated by the migration to NEMESIS Version 3, a reevaluation of the current software package is necessary. The new software package would include mobile reporting capabilities.

Several options are available for patient care reporting, including the free version of software from Image Trend that is provided through the Virginia Office of EMS and various other third party vendors. Our desire is to utilize a software vendor that provides data collection that is integrated to minimize the need of duplicate data entry. This requires us to consider third party vendors, since the "freeware" does not meet all of our data collection needs. Many of the software vendors which are currently NEMESIS compliant and meet the current VOEMS specifications for data submission are in the process of updating their software to meet Version 3 compliance. It is impossible at this time to compare the products of the various vendors as they do not have updated products available to evaluate. For the purposes of this application, we have received a price quote from Firehouse Software as our software provider. The vendor has assured us that their product will be NEMESIS and Virginia compliant, but upon completion of our evaluation of the product we may determine that a competitor's product (such as Image Trend) may provide a better solution. The Department would be responsible for any additional funding necessary to change software vendors.



The proposed hardware is the H2 Panasonic Toughbook computer. This tablet computer was chosen for several reasons including its history of reliability when operated in hostile environments, ergonomics and size, and desirable features including the ability to visualize the screen in various lighting conditions. The proposed computer includes a Gobi integrated wireless card which is compatible with various wireless networks located within the jurisdiction. Availability of wireless service within the area is dependent on the provider used. Having a wireless card that will operate on various networks will allow the Department to pick and choose wireless providers whose service area provides the best coverage. It also allows the Department to pick and choose wireless plans which provide the most cost effective options.

Another option that is requested is an integrated GPS capability. The availability of GPS allows the Department to dispatch the closest available crew to an incident based upon their physical location, rather than the location of their station. This will result in reduced response times to incidents. Additional advantages include the ability to locate potential landing site locations by their latitude and longitude, and the ability to locate lost or stolen or misplaced computers.

The unit cost of each computer includes the cost of a vehicle docking station, screen protector, and five (5) year warranty. The cost of installing the computers within the vehicles is not included and will be performed in house to minimize cost. Two (2) docking stations for use at the receiving facility are also included. These docking stations would be used to print patient care reports at the facility.

## Budget

Our proposal includes the following items:

28	Panasonic H2 Pro tablet computers with protective screen, 5 year warranty, Gobi wireless card and GPS system and vehicle docking station	4,931.94 each	138,094.32
2	Panasonic H2 Docking station (for receiving facility)	290.26 each	580.52
	Firehouse Software Mobile EMS reporting system		25,350.00
	Total		164,024.84

## **Financial Need and Sustaining of Project**

Frederick County Fire and Rescue Department has operated on level funding for the last four years. The Department has been unable to make capital purchases, including needed vehicle replacements. Our operating costs have increased primarily due to increased fuel prices and vehicle maintenance costs; yet our operating budget for the current year was actually reduced from the previous year, and with the prospect of no tax increases for the next fiscal year, the probability of local tax dollars supporting any new projects is minimal. Local funding to the volunteer agencies has also been reduced and funding for capital purchases by those agencies has been eliminated as well. When the NEMESIS data reporting was instituted and VOEMS initiated reporting using Image Trend, Frederick County requested Laptop computers for each of its EMS vehicles. Unfortunately, the request was unfunded at that time. The funding for that initiative was provided at 100%. We are requesting the same consideration.

The Department is currently investigating the feasibility of fee for service (EMS billing). It is anticipated that revenue from EMS billing would cover the cost of sustaining this project after the initial year of implementation, but that money will not be available until late 2013. Seed money is necessary to implement this project and meet the timeline proposed by VOEMS to be able to meet the new reporting requirements resulting from transition to NEMESIS Version 3. Our Information Technologies (IT) Department would manage virus protection, connectivity issues and non-warranty repairs. The five year warranty should cover any major repair costs to hardware. The cost of maintaining the software, which is estimated at approximately 25,000.00 annually, would be borne by the Department using revenue from EMS billing.



COUNTY OF FREDERICK, VIRGINIA

FIRE AND RESCUE DEPARTMENT


1080 Coverstone Drive  
Winchester, VA 22602

Dennis D. Linaburg  
Fire Chief

**MEMORANDUM**

**DATE:** March 13, 2012

**TO:** Amanda L. Davis, R.S.A.F. Grants Coordinator  
Virginia Office Of Emergency Medical Services

**FROM:** Dennis D. Linaburg, Fire Chief   
Fire and Rescue Department

**SUBJECT:** Memorandum Of Agreement For Jurisdictional R.S.A.F. Grant Application

The Frederick County Fire and Rescue Department and it's eleven volunteer fire and rescue companies is proposing to purchase tablet style computers similar to the Panasonic H-2 Toughbook and Firehouse Mobile E.M.S. Software for each of the E.M.S. licensed vehicles within Frederick County. This request includes 22 ambulances and 6 response vehicles. The hardware will include the computer, vehicular docking station, external antenna for each vehicle, and 2 docking stations for the hospital. The purchase of mobile computers and software will enhance the capabilities of the licensed E.M.S. Agencies in the jurisdiction to compile, print, and transfer patient care reports to the receiving facility and the Virginia Office of Emergency Medical Services.

The eleven volunteer fire and rescue companies are independently licensed as E.M.S. Agencies by the Virginia Office of Emergency Medical Services and are a tremendous component of the Frederick County Fire and Rescue Department. The second page of this document includes their name, title, agency represented, and signature in support of this Rescue Squad Assistance Fund Grant application.

Should you have any additional comments and/or questions, please feel free to contact me at the Fire and Rescue Department during normal business hours or by e-mail [dlinabur@co.frederick.va.us](mailto:dlinabur@co.frederick.va.us). Thank you for your assistance in this grant application and project!

DDL/lao

cc: File Copy

**Frederick County Fire and Rescue Department  
Rescue Squad Assistance Fund Grant Request – March 2012**

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Gregory L. Locke, Fire Chief  
Stephens City Volunteer Fire and Rescue Company  
E.M.S. Licensed Agency #00530

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Henry A. Shiley, Fire Chief  
Middletown Volunteer Fire and Rescue Company  
E.M.S. Licensed Agency #00248

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Thomas F. Price, Fire Chief  
Clear Brook Volunteer Fire and Rescue Company  
E.M.S. Licensed Agency #00529

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Stephen R. Holliday, Fire Chief  
Gore Volunteer Fire and Rescue Company  
E.M.S. Licensed Agency #00530

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Chester T. Lauck, Fire Chief  
Round Hill Community Volunteer Fire and Rescue  
E.M.S. Licensed Agency #00526

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Donald T. Jackson, Fire Chief  
Gainesboro Volunteer Fire and Rescue Company  
E.M.S. Licensed Agency #00532

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Michael L. Nelson, Fire Chief  
Star Tannery Volunteer Fire and Rescue Company  
E.M.S. Licensed Agency #00530

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Harrison E. Keeler, Fire Chief  
Greenwood Volunteer Fire and Rescue Company  
E.M.S. Licensed Agency #00495

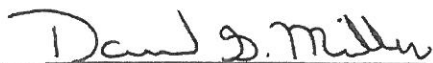
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Joshua N. Taylor, Fire Chief  
North Mountain Volunteer Fire and Rescue Company  
E.M.S. Licensed Agency #00528

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James A. Miller, Jr., Fire Chief  
Reynolds Store Volunteer Fire and Rescue Company  
E.M.S. Licensed Agency #00525

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David S. Miller, Fire Chief  
Millwood Station Volunteer Fire and Rescue Company  
E.M.S. Licensed Agency #00055



Insight Public Sector SLED  
 6820 South Harl Ave  
 Tempe, AZ, 85283-4318  
 Tel: 8004674448

**SOLD-TO PARTY**

Frederick County

**SHIP-TO ADDRESS**

Frederick County

<b>Quotation</b>	
<b>Quotation Number</b> 213578377	<b>Creation Date</b> 03/09/2012
<b>PO Number / Date</b>	:
<b>Customer No.</b>	: 10538866
<b>Sales Rep</b>	: Robert Crigler
<b>Email</b>	: rcrigler@insight.com
<b>Telephone</b>	:
<b>Sales Rep 2</b>	: Aj D'Agostini
<b>Email 2</b>	: adagosti@insight.com
<b>Telephone 2</b>	: 1-800-467-4448 X 5308

Dear Michelle Redman,

Thank you for considering Insight to be your trusted partner in addressing your evolving IT needs.

\*\*Pricing will be good through 9/1/2012.

**We deliver according to the following terms:**

**Terms of Payment** : Net 30 days  
**Ship Via** : Insight Assigned Carrier / Ground  
**Terms of Delivery** : FOB DESTINATION  
**Currency** : USD

Material	Description	Qty	UnitPrice	Extended Price
CF-H2ALFJG1M	Panasonic Toughbook H2 Pro - 10.1" - Core i5 2557M - Windows 7 Pro - 4 GB RAM - 320 GB HDD	28	4,037.68	113,055.04
U.S. COMMUNITIES IT PRODUCTS & SERVICES( # 4400001195 (RQ09-997736-42B))				
CF-VEBH21KU	Panasonic CF-VEBH21KU - docking cradle	2	290.26	580.52
CF-SVCLTEXT2Y	Panasonic Extended Warranty - extended service agreement - 2 years	28	285.78	8,001.84
CF-VPF13AU	Panasonic CF-VPF13AU - notebook screen protector	28	59.37	1,662.36

Material	Description	Qty	UnitPrice	Extended Price
7160-0348	Gamber Johnson Vehicle Docking Station - docking station	28	549.11	15,375.08

Sub Total	138,674.84
Tax	0.00
<b>TOTAL</b>	<b>138,674.84</b>

To complete your IT solution, Insight recommends the following:

Material	Description	Price
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Please contact us with any questions or for additional information about Insight Public Sector SLED's complete IT solution offering. Purchase orders should be made out to Insight Public Sector, Inc.. Again, thank you for considering Insight Public Sector SLED!

Sincerely,

Robert Crigler

[rcrigler@insight.com](mailto:rcrigler@insight.com)

Aj D'Agostini

1-800-467-4448

Ex: 5308

[adagosti@insight.com](mailto:adagosti@insight.com)

Fax: 480-760-7528



Quotation Number / Creation Date

213578377 / 03/09/2012

Material	Description	Qty	UnitPrice	Extended Price
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U.S. Communities IT Products, Services and Solutions Contract No.  
4400001195 (RQ09-997736-42B)

Insight Public Sector (IPS) is proud to be a contract holder for the U.S. Communities Technology Products and Technology Services/Solutions Contract.

This competitively solicited contract is available to participating agencies of the U.S. Communities Government Purchasing Alliance. U.S. Communities assists local and state government agencies, school districts (K-12), higher education, and nonprofits in reducing the cost of purchased goods by pooling the purchasing power of public agencies nationwide. This is an optional use program with no minimum volume requirements and no cost to agencies to participate.

In order for Insight to accept Purchase Orders against this contract and honor the prices on this quote, your agency must be registered with U.S. Communities. Our sales teams would be happy to assist you with your registration. Please contact them for assistance -- the registration process lasts less than five minutes.

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