

WINCHESTER REGIONAL AIRPORT

491 AIRPORT ROAD WINCHESTER, VIRGINIA 22602 (540) 662-5786

Monthly Business Meeting AGENDA

The Winchester Regional Airport Authority will meet in the Terminal Building Conference Room, Thursday, April 12, 2018, at 5:00 p.m.

Gene Fisher, Chairman, Presiding

- 1. Open Meeting
- 2. Approve Meeting Agenda
- 3. Approve Minutes

January 11, 2018, WRAA Business Meeting February 15, 2018, WRAA Business Meeting March 08, 2018, WRAA Business Meeting

- 4. Comments Audience
- 5. Chairman Opening Remarks
- 6. Committee Reports
 - a. Financial Report Secretary/Treasurer J.J. Smith

March 2018 Financial Report

- b. Building/Lease Paul Anderson
- c. Minimum Standards/Personnel/Security David Reichert
- d. Marketing/Development Bill Pifer
- 7. Comments Executive Director
- 8. Comments Board Members
- 9. Adjourn

JANUARY 2018 Meeting Minutes Winchester Regional Airport Authority

The Winchester Regional Airport Authority met in regular session in the conference room of the terminal building at 5:00 p.m., January 11, 2018.

Present: Gene Fisher, Paul Anderson, J. J. Smith, Bill Pifer, Bob Bearer, Dave Reichert, Frank Haun, John Crawford, WRAA Legal Counselor Mark Flynn, WRAA Legal Counselor Dan Fitch

Absent: Archie Fox

OPEN MEETING

Chairman Fisher called the meeting to order at 5:00 pm.

APPROVE MEETING AGENDA WITH AMENDMENT

The proposed agenda was amended under item (09) Closed Session additional wording to the end of the statement that closed session was being held to read "regarding WRAA actual litigation against Rifenburg Construction".

Motion: Approve the agenda with the amendment - Bill Pifer, second Paul Anderson.

Motion passed.

APPROVE MEETING MINUTES – November 9, 2017 WRAA Regular Business Meeting

It was noted that the December 14, 2017 WRAA Regular Business Meeting was canceled.

Motion: Approve minutes as written – Paul Anderson, second by J. J. Smith.

Motion passed.

COMMENTS – AUDIENCE - None

CHAIRMAN – OPENING REMARKS

Chairman Fisher informed the board that he had accepted a notice of retirement from Executive Director Renny Manuel on or before June 30, 2018. Further discussion regarding her retirement would take place during upcoming meetings.

Chairman Fisher stated he had been briefing the County Administrator, chairman of the Board of Supervisors, City Manager and president of City Council to keep them informed on where the WRAA is regarding litigation issues and the budget.

COMMITTEE REPORTS

a) Finance Report – Secretary/Treasurer J. J. Smith

Treasurer Smith presented members the financial report through December 2017 and went over some of the key line items noting any substantial increases or decreases over prior year. He added that fuel gallons sold were up over prior year sales. John Crawford asked about on the increase

WRAA Meeting Minutes – January 11, 2018 Page 2 of 4

expense in outside repairs. Operations Supervisor Dave Foley explained it was for repairing mechanical problem with the New Holland bi-directional tractor.

Motion: Approve December 14, 2017 financial report as presented – Paul Anderson, second by Bill Pifer.

Motion passed.

b) Building/Lease Committee – Paul Anderson, Chair – no meeting

Paul Anderson told the board he was impressed by the improvements Valley Proteins was making on their hangar and urged members to check it out.

J. J. Smith asked if the committee had any information regarding the auction of the ProJet hangar facility by Wells Fargo. Ms. Manuel stated that prior to the auction the past due land lease payment was paid in full by ProJet. Ms. Manuel stated that she and Bill Pifer had met with representatives from Wells Fargo and the real estate company CBRE hired by Wells Fargo to manage and sell the hangar complex. Mr. Pifer stated the reason he was present was because he had recommended that firm in the past for marketing the north side property.

c) Minimum Standards/Personnel Committee – David Reichert, Chair – no meeting

Chair Reichert stated the committee had not met however given the announcement of Ms. Manuel's retirement he would like hold a committee meeting as soon as possible to begin the process required for advertising the position.

Chairman Fisher wanted to share a personnel issue. He stated that there was a gentleman sitting in the room that had gone way far and beyond the call of duty which was David Foley. He had spent an extraordinary amount of time with the litigation issues and depositions. David went through over twenty-seven hours preparing for deposition

d) Marketing Committee – Bill Pifer, Chair

EXECUTIVE DIRECTOR COMMENTS – none

COMMENTS – BOARD MEMBERS – none

CLOSED SESSION

WRAA legal counselor Mark Flynn read the following motion to go into closed session:

Motion: Go into closed session in accordance with FOIA § 2.2-3711 (A) (7): Consultation with legal counsel and briefings by staff members or consultants pertaining to actual litigation, where such consultation or briefing in open meeting would adversely affect the negotiating or litigating posture of the public body related to Winchester Regional Airport Authority vs Rifenburg Construction lawsuit – by Dave Reichert, second Paul Anderson.

Motion passed.

Motion: To come out of closed session and enter into open session – Paul Anderson, second Bill Pifer.

Motion passed.

WRAA Meeting Minutes – January 11, 2018 Page 3 of 4

Mark Flynn read the certification that matters which the Airport Authority board went into closed session for are authorized under the Freedom of Information Act and while in closed session the only matters discussed were the matters under which the closed session was entered.

Ms. Manuel did a roll call vote recorded with all ayes.

A copy of the Certification of Closed Meeting is attached as a permanent part of these minutes

ADJOURNMENT

There being no further business motion to adjourn at 7:05 p.m. – Paul Anderson, second Bob Bearer.

Motion passed.

Respectfully submitted,

J. J. Smith, Secretary/Treasurer

WRAA Adopted:

WRAA Meeting Minutes – January 11, 2018 Page 4 of 4

Meeting Date: January 11, 2018 Resolution Number: WRAA-2018-01-11

Motion: Dave Reichert Seconded: Paul Anderson

CERTIFICATION OF CLOSED MEETING

Whereas, the Winchester Regional Airport Authority has convened a Closed Meeting on this date pursuant to an affirmative recorded vote and in accordance with the provisions of the Virginia Freedom of Information Act: and

Whereas, Section 2.2-3711 of the Code of Virginia requires a certification of the Winchester Regional Airport Authority that such Closed Meeting was conducted in conformity with Virginia Law;

Now Therefore, Be It Resolved that the Winchester Regional Airport Authority hereby certifies that, to the best of each member's knowledge, (i) only business matters lawfully exempted from open meeting requirements by Virginia Law were discussed in the Closed Meeting to which this certification resolution applies, and (ii) only such public business matters as were identified in the motion convening the Closed Meeting were heard, discussed or considered by the Winchester Regional Airport Authority.

VOTE:

Ayes = Anderson, Bearer, Crawford, Fisher, Haun, Smith, Reichert, Pifer

Nays = NONE

Absent = Fox

(For each nay vote, the substance of the departure from the requirements of the Act should be described.

Absent from vote: Fox

Absent from meeting: Fox

Gene Fisher, Chairman

JANUARY 2018 SPECIAL MEETING MINUTES Winchester Regional Airport Authority

The Winchester Regional Airport Authority met in special session in the conference room of the terminal building at 10:00 a.m., January 20, 2018.

- **Present:** Gene Fisher, Paul Anderson, Bob Bearer, Dave Reichert, J. J. Smith, Frank Haun, John Crawford, WRAA Attorney Mark Flynn, WRAA Attorney Dan Fitch
- Absent: Bill Pifer, Archie Fox

CALL TO ORDER

Chairman Fisher called the meeting to order at 10:00 a.m.

CLOSED SESSION

Motion: Go into closed session in accordance with FOIA § 2.2-3711 (A) (7): Consultation with legal counsel and briefings by staff members or consultants pertaining to actual litigation Winchester Regional Airport Authority vs Rifenburg Construction – moved by Paul Anderson, second Dave Reichert. Motion passed.

Motion: Enter into open session - Paul Anderson, second J. J. Smith.

Motion passed.

Chairman Fisher did a roll call vote to certify only such public business matters as were identified in the motion convening the Closed Session were heard, discussed or considered by the Winchester Regional Airport Authority.

The roll call was recorded with all ayes.

A copy of the Certification of Closed Meeting is attached as a permanent part of these minutes

Chairman Fisher requested board approval to adopt a resolution authorizing the Chairman to sign a settlement agreement pertaining to the WRAA vs Rifenburg lawsuit.

Motion: Authorize Chairman Fisher to execute a settlement agreement on behalf of the Winchester Regional Airport Authority – J. J. Smith, second Paul Anderson.

The Executive Director did a roll call vote recorded as follows:

Ayes – Reichert, Bearer, Crawford, Smith, Haun, Fisher, Anderson Nays – None

Motion passed

Chairman Fisher requested Dave Reichert, chair of the personnel committee to schedule a meeting to begin the process for advertising for the position. Personnel Committee Chairman Reichert requested Ms. Manuel to schedule a meeting at 9:00 a.m. on Thursday, January 25, 2018 in the terminal building conference room.

WRAA Special Meeting Minutes – January 20, 2018 Page 2 of 3

ADJOURNMENT

There being no further business motion to adjourn at 12:10 p.m. – Paul Anderson, second J. J. Smith.

Motion passed.

Respectfully submitted,

J. J. Smith, Secretary/Treasurer

WRAA Adopted:

WRAA Special Meeting Minutes – January 20, 2018 Page 3 of 3

Meeting Date: January 20, 2018 Resolution Number: WRAA-2018-01-20

Motion: Paul Anderson Seconded: Dave Reichert

CERTIFICATION OF CLOSED MEETING

Whereas, the Winchester Regional Airport Authority has convened a Closed Meeting on this date pursuant to an affirmative recorded vote and in accordance with the provisions of the Virginia Freedom of Information Act: and

Whereas, Section 2.2-3711 of the Code of Virginia requires a certification of the Winchester Regional Airport Authority that such Closed Meeting was conducted in conformity with Virginia Law;

Now Therefore, Be It Resolved that the Winchester Regional Airport Authority hereby certifies that, to the best of each member's knowledge, (i) only business matters lawfully exempted from open meeting requirements by Virginia Law were discussed in the Closed Meeting to which this certification resolution applies, and (ii) only such public business matters as were identified in the motion convening the Closed Meeting were heard, discussed or considered by the Winchester Regional Airport Authority.

VOTE:

Ayes = Reichert, Bearer, Crawford, Fisher, Anderson, Smith, Haun

Nays = NONE

Absent = Pifer, Fox

(For each nay vote, the substance of the departure from the requirements of the Act should be described.

Absent from vote: Pifer, Fox

Absent from meeting: Pifer, Fox

Gene Fisher, Chairman

FEBRUARY 2018 Meeting Minutes Winchester Regional Airport Authority

The Winchester Regional Airport Authority met in regular session in the conference room of the terminal building at 5:00 p.m., Thursday, February 15, 2018.

Present: Gene Fisher, Bob Bearer, Dave Reichert, Frank Haun, J. J. Smith, Bill Pifer

Absent: Paul Anderson, John Crawford, Archie Fox

OPEN MEETING

Chairman Fisher called the meeting to order at 5:06 p.m.

APPROVE MEETING AGENDA

Motion: Approve agenda as presented – Bill Pifer, second Dave Reichert.

Motion passed.

APPROVE MEETING MINUTES – January 11, 2018 Regular Business Meeting

Minutes had not been completed.

COMMENTS – AUDIENCE - NONE

CHAIRMAN – OPENING REMARKS

Chairman Fisher stated after consultation with the Personnel Committee Chairman Reichert that the chairman would provide an update on the progress of the selection committee related to finding a replacement for the Executive Director position due to the upcoming retirement of Ms. Manuel.

Chairman Fisher touched on all of the changes back and forth between the lawyers regarding the agreement that the WRAA authorized the chairman to execute at the special meeting that was held on January 20, 2018. It was his understanding that everything had been finalized after executing the agreement on behalf of the WRAA however recent emails from the airport attorney indicate otherwise. As more info develops it will be distributed to board members.

COMMITTEE REPORTS

(a) Finance Report – Secretary/Treasurer J. J. Smith

Treasurer Smith presented the January 2018 financial reports. The treasurer went over income and expense variances for year to date over prior year to date reports.

Motion: Approve January 2018 financial report as presented – Bill Pifer, second by Bob Bearer.

Motion passed.

(b) Building/Lease Committee – Paul Anderson, Chair – no meeting

(c) Minimum Standards/Personnel Committee – David Reichert, Chair

Chairman Fisher stated the personnel committee had met and revised the job description for the Executive Director/Airport Manager position. The Chairman provided board members with a proposed timeline developed by the County HR department for the process of finding a replacement for the position. There were a couple of items the Chairman wanted board concurrence on pertaining to the proposed changes to the description and a couple of other items.

The board reviewed the job description as modified by the HR department. The primary change was requiring a degree plus five years minimum management experience. He requested a motion to approve the proposed changes.

Motion: Approve the modified job description as presented - Bill Pifer, Dave Reichert.

Motion passed.

The Chairman explained that the County of Frederick Human Resources department would handle posting of the job description and the process following selection. A selection committee would be made up with the County Administrator and a County rep chosen by the administrator; Frederick County HR director; the City manager and a City rep chosen by the manager; one regional aviation professional; two members of the Airport Authority. Opened for discussion was regarding the two Authority members that would serve on the selection committee. Following discussion he would like a motion to accept the recommendation for the selection committee. He explained that Ms. Manuel and the County HR department would be involved in the initial review of applications before being forwarded to the selection committee.

Motion: Approve the membership of the selection committee – J. J. Smith, second Dave Reichert.

Motion passed.

The Chairman was seeking consensus by the board pertaining to the proposed starting salary of \$90,000 for advertising purposes and the appointment of Greg Campbell, Executive Director of Shenandoah Valley Regional Airport to serve as the professional aviation representative on the selection committee as recommended by Ms. Manuel. Authority members concurred with both recommendations without any opposition.

Chairman Fisher stated there could be a need for a special meeting in the future relating to the selection of a potential candidate.

(d) Marketing Committee – Bill Pifer, Chair

Committee Chair Bill Pifer briefed members about recent activity by the firm working to market the ProJet hangar for Wells Fargo. He added that Wells Fargo was very eager to move the hangar as quickly as possible and was amenable to negotiating a sale.

EXECUTIVE DIRECTOR COMMENTS

Ms. Manuel informed the members that she was officially announcing her retirement date as June 30, 2018 per the recommendation by the County HR department.

Ms. Manuel provided members of the latest executive summary of the Virginia Airport System Economic Impact Study the Virginia Department of Aviation had completed which was forwarded to airport managers by VDOA. Members requested she send out copies to the jurisdictions. Ms. Manuel stated she would contact the VDOA for electronic copies.

COMMENTS – BOARD MEMBERS

ADJOURNMENT

There being no further business motion to adjourn at 6:00 p.m. – Dave Reichert, second by Frank Haun.

Motion passed.

Respectfully submitted,

J. J. Smith, Secretary/Treasurer

WRAA Adopted:

MARCH 2018 Meeting Minutes Winchester Regional Airport Authority

The Winchester Regional Airport Authority met in regular session in the conference room of the terminal building at 5:00 p.m., March 8, 2018.

- Present: Gene Fisher, J. J. Smith, John Crawford, Bob Bearer, Bill Pifer, Dave Reichert, Fran Haun, Paul Anderson
- Absent: Archie Fox

OPEN MEETING

Chairman Fisher called the meeting to order at 5:00 p.m.

APPROVE MEETING AGENDA

Chairman Fisher requested deleting item three (3) approve meeting minutes from the agenda because minutes had not yet been completed.

Motion: Approve minutes with deletion of Item three (3) Approve Minutes – Bill Pifer, second by Paul Anderson.

Motion passed.

COMMENTS – AUDIENCE – None

CHAIRMAN – OPENING REMARKS

Chairman Fisher briefed the board that the agreement has yet to be finalized by the defendant's attorneys due to changes they continually propose.

COMMITTEE REPORTS

(a) Finance Report – Secretary/Treasurer J. J. Smith

Treasurer Smith presented the finance reports for the month of February 2018. He stated that fuels sales were up slightly over prior year sales. The year to date income was positive however it was lower than prior year. Following discussion a motion to approve was made.

Motion: Approve February 2018 financial report as presented – Bill Pifer, second by Dave Reichert.

Motion passed.

- (b) Building/Lease Committee Paul Anderson, Chair No meeting
- (c) Minimum Standards/Personnel Committee David Reichert, Chair No meeting
- (d) Marketing Committee Bill Pifer, Chair No meeting

WRAA Meeting Minutes – March 8, 2018 Page 2 of 2

EXECUTIVE DIRECTOR COMMENTS

Ms. Manuel stated the Executive Director/Airport Manager had been advertised.

She informed members that the airport sustained no damage from the recent weather event with extremely high winds because of being proactive with securing all aircraft and loose items ahead of the storm.

COMMENTS – BOARD MEMBERS

Chairman Fisher commented that a Frederick County board member has been pushing for a personal property tax increase on aircraft and that he will continue to monitor and oppose a tax increase.

ADJOURNMENT

There being no further business motion to adjourn at 6:00 p.m. – Paul Anderson, second by Dave Reichert.

Motion passed.

Respectfully submitted,

J. J. Smith, Secretary/Treasurer

WRAA Adopted:

Run: 4/09/2018 2:33PM

Winchester Regional Airport Authority General Ledger Balance Sheet Report As Of: 3/31/2018

All Departments Consolidated

<u>Assets</u>

| | County Operating Cash | 8,404.47 |
|---------------|--|-----------------|
| 10171011.0000 | | 500.00 |
| | Inventory - Jet-A | 30,329.69 |
| | Inventory - Avgas | 23,722.08 |
| | Inventory - Merchandise | 1,267.85 |
| | Inventory - Oil | 386.67 |
| | Inventory - Automobile Gas/Airport Use | 725.62 |
| | Inventory - Diesel Airport Use | 1,408.76 |
| 10171090.0020 | Pre-Paid Fire Insurance | 2,943.24 |
| 10171090.0050 | Pre-Paid Motor Vehicle Insurance | 1,356.00 |
| 10171090.0070 | Pre-Paid Public Officials Risk Ins | 129.00 |
| 10171090.0080 | Pre-Paid General Libility Insurance | 1,541.67 |
| 10171094.0000 | Prepaid Postage | 98.95 |
| 10171153.0001 | Oper Accounts Receivable | 28,503.05 |
| 10171153.0020 | ACH CC Payment | 8,410.70 |
| 10171153.2404 | Operating Rev Due From State Gov | 1,116.82 |
| 10171153.4901 | Oper Revenue Due From Frederick County | (32,474.25) |
| 10171153.4902 | Oper Revenue Due From City Of Winchester | 2.50 |
| 10172002.0000 | VRS - Deferred Outflow | 50,471.00 |
| 10851010.0010 | County Capital Cash | (529,572.32) |
| 10851100.0000 | Construction In Progress | 4,316,311.25 |
| 10851153.0060 | Capital A/R Due From Federal Government | 163,000.24 |
| | Capital A/R Due From State Government | 14,488.91 |
| 10851200.0010 | Fixed Assets | 33,825,879.55 |
| 10851200.0020 | Less Accumulated Depreciation | (12,451,065.84) |
| | Total Assets: | 25,467,885.61 |
| Liabilities | | |
| 20172020.0000 | Accounts Payable - Operating Fund | 4,035.83 |
| | Accts Payable Credit Card Charges | 20,870.28 |
| | Wachovia Loan - VRA | 297,226.75 |
| | Accrued Leave - PTO & IDA | 78,960.21 |
| | Accrued Leave - Fringes | 6,040.47 |
| | VRS - Deferred Inflow | 27,157.00 |
| | VRS - Pension Liability | 181,119.00 |
| | Accounts Payable - Capital Fund | 6,509.25 |
| | Current Earnings | (254,236.01) |
| | Retained Earnings | 25,100,202.83 |
| | Total Liabilities And Equity: | 25,467,885.61 |
| | i olai Liaviilles Anu Equily. | 20,407,000.01 |

Notes:

All Departments Consolidated.

Run: 4/09/2018 2:35PM

Winchester Regional Airport Authority General Ledger Standard Income Report For The Period: 7/01/2017 Through: 3/31/2018 **Selected Departments Consolidated**

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| Income | 3/31/2018 MTD | Year-To-Date |
|--|---------------|--------------|
| 40172404 State Operating Reimbursement | 1,116.82 | 4,890.34 |
| 40174500 Sale - Fuel | 61,160.50 | 592,537.01 |
| 40174502 Sale - Merchandise | 16.86 | 236.67 |
| 40174503 Sale - Oil | 13.58 | 853.35 |
| 40174600 Rental Income | 33,343.50 | 293,425.50 |
| 40174601 Income - Land Leases | 1,804.00 | 37,193.00 |
| 40174617 Special Fees | 0.00 | 10,439.55 |
| 40174618 Facility & Line Service Fees | 10,155.00 | 31,970.00 |
| 40174899 Miscellaneous Revenue | 32.56 | 733.46 |
| 40174900 Operating Appropriations | 14,428.75 | 129,868.75 |
| Total Income: | 122,071.57 | 1,102,147.63 |

Expense

| <u>ie</u> | 3/31/2018 MTD | Year-To-Date |
|--|---------------|--------------|
| 54140000 Cost - Fuel | 35,295.24 | 317,578.68 |
| 54140002 Cost - Merchandise | 14.77 | 200.19 |
| 54140003 Cost - Oil | 10.43 | 649.93 |
| 61000000 Accrued Salaries | 1,364.52 | 2,157.69 |
| 61001000 Salaries | 42,224.62 | 380,021.58 |
| 61005001 Overtime Pay | 1,276.18 | 10,231.87 |
| 61005002 Holiday Worked Pay | 0.00 | 5,640.94 |
| 62000000 Accrued Leave - Fringe Benefit Expense | 104.39 | 165.07 |
| 62001000 FICA | 3,207.51 | 29,206.64 |
| 62002000 VSRS | 3,884.66 | 34,961.94 |
| 62005000 Hospital/Medical Plans | 9,213.48 | 82,921.32 |
| 62006000 Group Life Insurance | 553.18 | 4,978.62 |
| 62008000 Short/Long Disab - 041 FLT - Carlson | 34.56 | 311.04 |
| 62011000 Worker's Compensation | 1,236.07 | 11,207.74 |
| 63002000 Professional Svcs - Other | 2,166.00 | 15,313.27 |
| 63004001 Outside Repairs & Maint Vehicle/Equip | 0.00 | 13,571.10 |
| 63004003 Repair - Blgs & Grounds Outside Repairs | 0.00 | 261.95 |
| 63005000 Maintenance Contracts | 0.00 | 5,506.00 |
| 63005001 State Funded Maintenance Contracts | 0.00 | 2,200.00 |
| 63007000 Advertising | 0.00 | 35.00 |
| 63010000 Contractual Services | 2,101.71 | 17,865.39 |
| 65101000 Electrical Services | 6,390.11 | 48,001.63 |
| 65102000 Heating Service | 1,583.49 | 7,610.82 |
| 65103000 Water & Sewer Services | 260.75 | 2,383.11 |
| 65204001 Postage Meter Expense | 63.00 | 343.38 |
| 65204002 Telephones/Internet/TV Cable Expense | 625.47 | 5,620.38 |
| 65302000 Fire/Property Insurance | 981.08 | 8,829.76 |
| 65305000 Motor Vehicle Insurance | 452.00 | 4,068.00 |
| 65307000 Public Officials Liability Ins | 43.00 | 387.00 |
| 65308000 General Liability Insurance | 1,541.67 | 13,875.00 |
| 65401000 Office Supplies & Computers | 379.75 | 2,051.37 |
| 65405000 Janitorial Supplies | 102.15 | 921.99 |
| 65407000 Repair/Maint Parts & Supplies | 362.58 | 10,192.78 |
| 65407001 State Reimb - Repairs/Maint/Supplies | 1,366.02 | 3,470.42 |
| 65408000 Vehicle/Equip - Parts/Supplies | 1,146.30 | 6,707.41 |
| 65408001 Airport Vehicle Fuel | 728.33 | 7,580.49 |
| | | |

Run: 4/09/2018 2:35PM

Winchester Regional Airport Authority General Ledger Standard Income Report For The Period: 7/01/2017 Through: 3/31/2018

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Selected Departments Consolidated

| | 3/31/2018 MTD | Year-To-Date |
|--|---------------|--------------|
| 65410000 Employee Uniforms | 0.00 | 2,045.95 |
| 65413000 Operational Expense | 129.00 | 663.04 |
| 65413001 Line Service Equipment | 219.00 | 1,119.00 |
| 65413002 Security Materials & Supplies | 35.55 | 771.99 |
| 65506000 Travel Expenses | 120.00 | 1,349.57 |
| 65801000 Dues & Membership | 0.00 | 902.95 |
| 65804000 Va Sales Tax Paid | 6.50 | 57.25 |
| 65806000 Snow Removal Contingency Fund | 22.76 | 5,215.84 |
| 75810000 Unemployment Claim | 0.00 | (53.76) |
| 79001000 Lease/Rent Of Equipment | 2,463.41 | 22,586.69 |
| 79101000 Loan - VRA Bond | 702.22 | 6,630.01 |
| Total Expense: | 122,411.46 | 1,098,318.03 |
| Net Income: | (339.89) | 3,829.60 |

Notes: Report Period: 7/01/2017 - 3/31/2018 Selected Departments Consolidated: WINCHESTER AVIATION

Winchester Regional Airport Authority General Ledger Two-Year Income Report For the Current-Year Period: 7/01/2017 Through: 3/31/2018

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Selected Departments Consolidated

| | Current M | Ionth Totals | Gain | (Loss) | Vear-To | -Date Totals | Gain | (Loss) |
|--|----------------------|----------------------|-------------------|----------------------|------------------------|------------------------|-----------------------|-----------------------|
| | Last Year | This Year | | st Year | Last Year | This Year | | st Year |
| Income | | | | | | | | |
| 40172404 State Operating Reimbursen | 0.00 | 1,116.82 | 1,116.82 | % | 9,495.00 | 4,890.34 | (4,604.66) | -48.5% |
| 40174500 Sale - Fuel | 45,878.15 | 61,160.50 | 15,282.35 | 33.3% | 553,764.58 | 592,537.01 | 38,772.43 | 7.0% |
| 40174502 Sale - Merchandise | 28.65 | 16.86 | (11.79) | -41.2% | 220.49 | 236.67 | 16.18 | 7.3% |
| 40174503 Sale - Oil | 91.74 | 13.58 | (78.16) | -85.2% | 544.33 | 853.35 | 309.02 | 56.8% |
| 40174600 Rental Income | 31,424.00 | 33,343.50 | 1,919.50 | 6.1% | 325,305.59 | 293,425.50 | (31,880.09) | -9.8% |
| 40174601 Income - Land Leases | 1,735.00 | 1,804.00 | 69.00 | 4.0% | 36,036.00 | 37,193.00 | 1,157.00 | 3.2% |
| 40174617 Special Fees | 0.00 | 0.00 | 0.00 | % | 9,342.75 | 10,439.55 | 1,096.80 | 11.7% |
| 40174618 Facility & Line Service Fees | 2,489.41 | 10,155.00 | 7,665.59 | 307.9% | 16,552.77 | 31,970.00 | 15,417.23 | 93.1% |
| 40174899 Miscellaneous Revenue | 216.61 | 32.56 | (184.05) | -85.0% | 1,633.11 | 733.46 | (899.65) | -55.1% |
| 40174900 Operating Appropriations | 13,285.42 | 14,428.75 | 1,143.33 | 8.6% | 119,568.78 | 129,868.75 | 10,299.97 | 8.6% |
| Total Income: | 95,148.98 | 122,071.57 | 26,922.59 | 28.3% | 1,072,463.40 | 1,102,147.63 | 29,684.23 | 2.8% |
| <u>Expense</u> | | | | | | | | |
| | 05 440 04 | 25 205 24 | 40 477 00 | 40 50/ | 200 407 00 | | 10 110 00 | C 00/ |
| 54140000 Cost - Fuel | 25,118.04 | 35,295.24 | 10,177.20 | 40.5% | 299,167.86 | 317,578.68 | 18,410.82 | 6.2% |
| 54140002 Cost - Merchandise | 24.73 | 14.77 | (9.96) | -40.3% | 232.31 | 200.19 | (32.12) | -13.8% |
| 54140003 Cost - Oil | 75.78 | 10.43 | (65.35) | -86.2% | 418.55 | 649.93 | 231.38 | 55.3% |
| 61000000 Accrued Salaries | 3,414.09 | 1,364.52 | (2,049.57) | -60.0% | 5,893.31 | 2,157.69 | (3,735.62) | -63.4% |
| 61001000 Salaries | 41,188.10 | 42,224.62 | 1,036.52 | 2.5% | 363,794.50 | 380,021.58 | 16,227.08 | 4.5% |
| 61005001 Overtime Pay | 1,080.54 | 1,276.18 | 195.64 | 18.1% | 11,426.56 | 10,231.87 | (1,194.69) | -10.5% |
| 61005002 Holiday Worked Pay | 0.00 261.17 | 0.00 | 0.00 | % | 4,900.62 | 5,640.94 | 740.32 | 15.1% -63.4% |
| 62000000 Accrued Leave - Fringe Bene 62001000 FICA | 3,121.71 | 104.39 3,207.51 | (156.78) | -60.0% 2.7% | 450.83 | 165.07 | (285.76) | |
| 62002000 VSRS | | | 85.80 95.34 | 2.7% | 28,102.94 | 29,206.64 | 1,103.70 3,044.46 | 3.9% 9.5% |
| | 3,789.32 7,923.86 | 3,884.66 9,213.48 | 95.54 1,289.62 | 2.5% 16.3% | 31,917.48 66,176.53 | 34,961.94 82,921.32 | 3,044.46 16,744.79 | 9.5% 25.3% |
| 62005000 Hospital/Medical Plans 62006000 Group Life Insurance | 7,923.00 539.56 | 9,213.48 553.18 | 1,209.02 | 2.5% | 4,544.74 | 4,978.62 | 433.88 | 25.3% 9.5% |
| 62008000 Short/Long Disab - 041 FLT | 33.76 | 34.56 | 0.80 | 2.5% | 249.00 | 4,978.02 | 62.04 | 9.5 <i>%</i> 24.9% |
| 62011000 Worker's Compensation | 1,315.69 | 1,236.07 | (79.62) | -6.1% | 11,771.00 | 11,207.74 | (563.26) | -4.8% |
| 63002000 Professional Svcs - Other | 2,112.00 | 2,166.00 | (79.02) 54.00 | 2.6% | 15,425.40 | 15,313.27 | (112.13) | -4.8% |
| 63004001 Outside Repairs & Maint Ver | 149.80 | 2,100.00 | (149.80) | -100.0% | 5,736.67 | 13,571.10 | 7,834.43 | -0.7 % 136.6% |
| 63004003 Repair - Blgs & Grounds Out | 0.00 | 0.00 | 0.00 | -100.0 <i>%</i> % | 611.55 | 261.95 | (349.60) | -57.2% |
| 63005000 Maintenance Contracts | 567.00 | 0.00 | (567.00) | -100.0% | 6,073.00 | 5,506.00 | (549.00) | -9.3% |
| 63005001 State Funded Maintenance C | 0.00 | 0.00 | (307.00) 0.00 | | 2,100.00 | 2,200.00 | 100.00 | -9.3 <i>%</i> 4.8% |
| 63007000 Advertising | 386.00 | 0.00 | (386.00) | % 100.0%- | 611.20 | 2,200.00 35.00 | (576.20) | 4.8% -94.3% |
| 63010000 Contractual Services | 2,096.06 | 2,101.71 | (366.00) 5.65 | 0.3% | 19,432.54 | 17,865.39 | (1,567.15) | -94.3% -8.1% |
| | 2,030.00 | 2,101.71 | 5.05 | 0.570 | 10,402.04 | 17,003.38 | (1,507.15) | -0.170 |

Winchester Regional Airport Authority General Ledger Two-Year Income Report For the Current-Year Period: 7/01/2017 Through: 3/31/2018

Page: 2 of 2

Selected Departments Consolidated

| | Current M | lonth Totals | Gain | (Loss) | Year-To | -Date Totals | Gain | (Loss) |
|---|-------------|--------------|------------|----------|--------------|--------------|-------------|---------|
| | Last Year | This Year | vs La | ast Year | Last Year | This Year | vs La | st Year |
| 65101000 Electrical Services | 5,372.27 | 6,390.11 | 1,017.84 | 18.9% | 44,878.21 | 48,001.63 | 3,123.42 | 7.0% |
| 65102000 Heating Service | 950.79 | 1,583.49 | 632.70 | 66.5% | 5,084.22 | 7,610.82 | 2,526.60 | 49.7% |
| 65103000 Water & Sewer Services | 216.73 | 260.75 | 44.02 | 20.3% | 1,921.67 | 2,383.11 | 461.44 | 24.0% |
| 65204001 Postage Meter Expense | 44.21 | 63.00 | 18.79 | 42.5% | 197.41 | 343.38 | 145.97 | 73.9% |
| 65204002 Telephones/Internet/TV Cab | 622.02 | 625.47 | 3.45 | 0.6% | 5,559.46 | 5,620.38 | 60.92 | 1.1% |
| 65302000 Fire/Property Insurance | 981.08 | 981.08 | 0.00 | 0.0% | 8,829.76 | 8,829.76 | 0.00 | 0.0% |
| 65305000 Motor Vehicle Insurance | 508.50 | 452.00 | (56.50) | -11.1% | 4,576.50 | 4,068.00 | (508.50) | -11.1% |
| 65307000 Public Officials Liability Ins | 43.00 | 43.00 | 0.00 | 0.0% | 387.00 | 387.00 | 0.00 | 0.0% |
| 65308000 General Liability Insurance | 1,541.67 | 1,541.67 | 0.00 | 0.0% | 13,875.00 | 13,875.00 | 0.00 | 0.0% |
| 65401000 Office Supplies & Computers | 205.88 | 379.75 | 173.87 | 84.5% | 1,898.31 | 2,051.37 | 153.06 | 8.1% |
| 65405000 Janitorial Supplies | 0.00 | 102.15 | 102.15 | % | 763.51 | 921.99 | 158.48 | 20.8% |
| 65407000 Repair/Maint Parts & Supplie | 272.64 | 362.58 | 89.94 | 33.0% | 4,510.67 | 10,192.78 | 5,682.11 | 126.0% |
| 65407001 State Reimb - Repairs/Maint/ | 0.00 | 1,366.02 | 1,366.02 | % | 0.00 | 3,470.42 | 3,470.42 | % |
| 65408000 Vehicle/Equip - Parts/Supplie | 48.15 | 1,146.30 | 1,098.15 | 2280.7% | 7,222.60 | 6,707.41 | (515.19) | -7.1% |
| 65408001 Airport Vehicle Fuel | 736.79 | 728.33 | (8.46) | -1.1% | 5,607.77 | 7,580.49 | 1,972.72 | 35.2% |
| 65410000 Employee Uniforms | 0.00 | 0.00 | 0.00 | % | 785.55 | 2,045.95 | 1,260.40 | 160.4% |
| 65413000 Operational Expense | 45.87 | 129.00 | 83.13 | 181.2% | 4,572.87 | 663.04 | (3,909.83) | -85.5% |
| 65413001 Line Service Equipment | 0.00 | 219.00 | 219.00 | % | 914.01 | 1,119.00 | 204.99 | 22.4% |
| 65413002 Security Materials & Supplies | 69.66 | 35.55 | (34.11) | -49.0% | 176.81 | 771.99 | 595.18 | 336.6% |
| 65506000 Travel Expenses | 80.00 | 120.00 | 40.00 | 50.0% | 3,172.43 | 1,349.57 | (1,822.86) | -57.5% |
| 65715000 Promotional Fund Expenses | 0.00 | 0.00 | 0.00 | % | 14,781.50 | 0.00 | (14,781.50) | -100.0% |
| 65801000 Dues & Membership | 118.00 | 0.00 | (118.00) | -100.0% | 1,223.15 | 902.95 | (320.20) | -26.2% |
| 65804000 Va Sales Tax Paid | 7.00 | 6.50 | (0.50) | -7.1% | 40.05 | 57.25 | 17.20 | 42.9% |
| 65806000 Snow Removal Contingency | 1,450.92 | 22.76 | (1,428.16) | -98.4% | 4,097.62 | 5,215.84 | 1,118.22 | 27.3% |
| 75810000 Unemployment Claim | 0.00 | 0.00 | 0.00 | % | 0.00 | (53.76) | (53.76) | % |
| 79001000 Lease/Rent Of Equipment | 2,463.41 | 2,463.41 | 0.00 | 0.0% | 22,819.80 | 22,586.69 | (233.11) | -1.0% |
| 79101000 Loan - VRA Bond | 1,434.03 | 702.22 | (731.81) | -51.0% | 13,462.70 | 6,630.01 | (6,832.69) | -50.8% |
| Total Expense: | 110,409.83 | 122,411.46 | 12,001.63 | 10.9% | 1,050,395.17 | 1,098,318.03 | 47,922.86 | 4.6% |
| Net Income: | (15,260.85) | (339.89) | 14,920.96 | % | 22,068.23 | 3,829.60 | (18,238.63) | -82.6% |

Notes: Report Period: 7/01/2017 - 3/31/2018 Selected Departments Consolidated:

WINCHESTER AVIATION

| AP100D | 3/16/2018 COUNTY OF FREDERICK VA. | A/P CHECK REGISTER | BY DEPARIMENT- 4-017-081090 | TIME- | 11:20:16 | PAGE | 1 | ActPd | - 2018/03 | | |
|--------|-----------------------------------|--------------------|-----------------------------|-------|----------|------|---|-------|-----------|--|--|
| | AIRPORT AUTHORITY | | | | | | | | | | |

| P.O. VENDOR | INVOICE | CHECK | A/P | ACCOUNT | DISCOUNT | NET | CHECK | | |
|--|---------|-----------|-------|--|----------|------------------------|--------|----------------------------|-------|
| NO. NO. VENDOR NAME | NO. | DATE | ACCRL | NO. | AMOUNT | AMOUNT | NO. | DESCRIPTION | BATCH |
| | | | | | | | | | |
| 00000 003596 EASTERN AVIATION FUELS | 2907389 | 3/16/2018 | | 4017-081090-5414-000-000- CHECK TOTAL | .00 | 18,909.41 18,909.41 | 10887 | MERCHANDISE FOR RESALE | 21610 |
| 00000 004447 J & J JANITCRIAL & | 171321 | 3/16/2018 | | 4017-081090-3010-000-000- CHECK TOTAL | .00 | 1,698.33 1,698.33 | 10891 | OTHER CONTRACTUAL SERVICES | 21610 |
| 00000 009907 WOODLEY & FLYNN PLLC | 171 | 3/16/2018 | | 4017-081090-3002-000-000- CHECK TOTAL | .00 | 552.00 552.00 | 10925 | PROFESSIONAL SERVICES | 21610 |
| 00000 001943 FRONT ROYAL COMMINICATION | 006844 | 3/16/2018 | | 4017-081090-5413-000-001- CHECK TOTAL | .00 | 900.00 900.00 | 698348 | LINE SERVICE EQUIPMENT | 21610 |
| | | | | CLASS TOTAL | | 22,059.74 | | | |

AP100D 3/23/2018 COUNTY OF FREDERICK VA.

A/P CHECK REGISTER BY DEPARIMENT- 4-017-081090 TIME- 11:07:53 PAGE 1 ActPd - 2018/03 AIRFORT AUHORITY

| P.O. VENDOR | | INVOICE | CHECK | A/P | ACCOUNT | DISCOUNT | NET | CHECK | | |
|-------------------|------------------|------------|-----------|-------|---------------------------|----------|-----------|-------|------------------------------------|-------|
| NO. NO. | VENDOR NAME | NO. | DATE | ACCRL | NO. | AMOUNT | AMOUNT | NO. | DESCRIPTION | BATCH |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-3010-000-000- | .00 | 238.38 | 10936 | OTHER CONTRACTUAL SERVICES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5101-000-000- | .00 | 7,638.57 | 10936 | ELECTRICAL SERVICES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5102-000-000- | .00 | 222.91 | 10936 | HEATING SERVICES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5102-000-000- | .00 | 830.20 | 10936 | HEATING SERVICES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5102-000-000- | .00 | 815.89 | 10936 | HEATING SERVICES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5102-000-000- | .00 | 502.27 | 10936 | HEATING SERVICES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5103-000-000- | .00 | 45.68 | 10936 | WATER & SEWAGE SERVICES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5103-000-000- | .00 | 74.15 | 10936 | WATER & SEWAGE SERVICES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5103-000-000- | .00 | 109.99 | 10936 | WATER & SEWAGE SERVICES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5103-000-000- | .00 | 40.42 | 10936 | WATER & SEWAGE SERVICES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5204-000-002- | .00 | 527.70 | 10936 | TELEPHONE | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5204-000-002- | .00 | 60.93 | 10936 | TELEPHONE | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5204-000-002- | .00 | 35.82 | 10936 | TELEPHONE | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5401-000-000- | .00 | 96.57 | 10936 | OFFICE SUPPLIES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5401-000-000- | .00 | 68.77 | 10936 | OFFICE SUPPLIES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5401-000-000- | .00 | 172.69 | 10936 | OFFICE SUPPLIES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5405-000-000- | .00 | 98.58 | 10936 | JANITORIAL SUPPLIES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5405-000-000- | .00 | 86.16 | 10936 | JANITORIAL SUPPLIES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5407-000-000- | .00 | 246.80 | 10936 | REPAIR AND MAINTENANCE SUPPLIES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5407-000-000- | .00 | 6.95 | 10936 | REPAIR AND MAINTENANCE SUPPLIES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5407-000-000- | .00 | 49.50 | 10936 | REPAIR AND MAINTENANCE SUPPLIES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5407-000-000- | .00 | 108.75 | 10936 | REPAIR AND MAINTENANCE SUPPLIES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5407-000-001- | .00 | 2,104.40 | 10936 | STATE - PARTS AND SUPPLIES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5408-000-000- | .00 | 65.20 | 10936 | VEHICLE AND POWERED EQUIP SUPPLIES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5408-000-000- | .00 | 78.95 | 10936 | VEHICLE AND POWERED EQUIP SUPPLIES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5408-000-000- | .00 | 15.38 | 10936 | VEHICLE AND POWERED EQUIP SUPPLIES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5408-000-000- | .00 | 40.98 | 10936 | VEHICLE AND POWERED EQUIP SUPPLIES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5408-000-000- | .00 | 75.43 | 10936 | VEHICLE AND POWERED EQUIP SUPPLIES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5408-000-000- | .00 | 50.48 | 10936 | VEHICLE AND POWERED EQUIP SUPPLIES | 21612 |
| 00000 007822 BANK | | 02/28/2018 | 3/23/2018 | | 4017-081090-5408-000-000- | .00 | 18.68 | 10936 | VEHICLE AND POWERED EQUIP SUPPLIES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5408-000-000- | .00 | 8.20 | 10936 | VEHICLE AND POWERED EQUIP SUPPLIES | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5408-000-001- | .00 | 559.90 | 10936 | VEHICLE GAS-AIRPORT USE | 21612 |
| 00000 007822 BANK | OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-5408-000-001- | .00 | 1,900.43 | 10936 | VEHICLE GAS-AIRPORT USE | 21612 |
| 00000 007822 BANK | | 02/28/2018 | 3/23/2018 | | 4017-081090-5410-000-000- | .00 | 899.75 | 10936 | UNIFORMS | 21612 |
| 00000 007822 BANK | | 02/28/2018 | 3/23/2018 | | 4017-081090-5410-000-000- | .00 | 179.95- | 10936 | UNIFORMS | 21612 |
| 00000 007822 BANK | | 02/28/2018 | 3/23/2018 | | 4017-081090-5410-000-000- | .00 | 179.95 | 10936 | UNIFORMS | 21612 |
| 00000 007822 BANK | | 02/28/2018 | 3/23/2018 | | 4017-081090-5413-000-000- | .00 | 4.52 | 10936 | OTHER OPERATING SUPPLIES | 21612 |
| 00000 007822 BANK | | 02/28/2018 | 3/23/2018 | | 4017-081090-5413-000-000- | .00 | 16.57 | 10936 | OTHER OPERATING SUPPLIES | 21612 |
| 00000 007822 BANK | | 02/28/2018 | 3/23/2018 | | 4017-081090-5414-000-000- | .00 | 54.93 | 10936 | MERCHANDISE FOR RESALE | 21612 |
| 00000 007822 BANK | | 02/28/2018 | 3/23/2018 | | 4017-081090-5414-000-000- | .00 | 23.94 | 10936 | MERCHANDISE FOR RESALE | 21612 |
| 00000 007822 BANK | | 02/28/2018 | 3/23/2018 | | 4017-081090-5414-000-000- | .00 | 304.82 | 10936 | MERCHANDISE FOR RESALE | 21612 |
| 00000 007822 BANK | | 02/28/2018 | 3/23/2018 | | 4017-081090-5806-000-000- | .00 | 1,228.13 | 10936 | SNOW REMOVAL OPERATIONS | 21612 |
| 00000 007822 BANK | | 02/28/2018 | 3/23/2018 | | 4017-081090-5806-000-000- | .00 | 1,473.75 | 10936 | SNOW REMOVAL OPERATIONS | 21612 |
| 00000 007822 BANK | | 02/28/2018 | 3/23/2018 | | 4017-081090-9001-000-000- | .00 | 165.41 | 10936 | LEASE/RENT OF EQUIPMENT | 21612 |
| 00000 007822 BANK | . OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4017-081090-9001-000-000- | .00 | 84.00 | 10936 | LEASE/RENT OF EQUIPMENT | 21612 |
| | | | | | CHECK TOTAL | | 21,251.53 | | | |
| | | | | | | | | | | |

CLASS TOTAL

21,251.53

| AP100D 3/30/2018 COUNTY OF FREDERICK VA. A/P CHECK REGISTER BY DEPAR | IMENT- 4-017-081090 TIME- | 9:17:10 PAGE | 1 | ActPd - 2018/03 | |
|--|---------------------------|--------------|-------|------------------------------------|-------|
| AI | PORT AUTHORITY | | | | |
| | | | | | |
| P.O. VENDOR INVOICE CHECK A/P | ACCOUNT DISCOUNT | r ner | CHECK | | |
| NO. NO. VENDOR NAME NO. DATE ACCRL | NO. AMOUNT | AMOUNT | NO. | DESCRIPTION | BATCH |
| | | | | | |
| | | | | | |
| 00000 003596 EASTERN AVIATION FUELS P-2917386 3/30/2018 4017-08 | 1090-5408-000-00000 | 0 1,146.30 | 10949 | VEHICLE AND POWERED EQUIP SUPPLIES | 21614 |
| 00000 003596 EASTERN AVIATION FUELS R2915316 3/30/2018 4017-08 | 1090-9001-000-00000 | 0 2,100.00 | 10949 | LEASE/RENT OF EQUIPMENT | 21614 |
| CHI | CK TOTAL | 3,246.30 | | | |
| | | | | | |
| 00000 004484 BRYAN MICHAEL L 7665-AIRPORT 3/30/2018 4017-08 | 1090-3002-000-00000 | 0 1,852.50 | 10951 | PROFESSIONAL SERVICES | 21614 |
| CHI | CK TOTAL | 1,852.50 | | | |
| | | | | | |
| CL | SS TOTAL | 5,098.80 | | | |

AP100D 3/16/2018 COUNTY OF FREDERICK VA.

A/P CHECK RESISTER EY DEPARIMENT- 4-085-081030 TIME- 11:20:16 PAGE 1 ActPd - 2018/03 AIRPORT AUTHORITY CAPITAL PROJECTS

| P.O. VENDOR | | INVOICE | CHECK | A/P | ACCOUNT | DISCOUNT | NET | CHECK | | |
|------------------|-------------------------|-------------|-----------|-------|---------------------------|----------|-----------|--------|------------------------------------|-------|
| NO. NO. | VENDOR NAME | NO. | DATE | ACCRL | NO. | AMOUNT | AMOUNT | NO. | DESCRIPTION | BATCH |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 22165 003802 DEI | LTA AIRPORT CONSULTANTS | 5-17026 | 3/16/2018 | | 4085-081030-8801-000-204- | .00 | 790.80 | 10888 | RUNWAY 14 OBSTRUCTION REMOVAL-PH 1 | 21610 |
| 22016 003802 DEI | LIA AIRPORT CONSULIANIS | CA-16-15012 | 3/16/2018 | | 4085-081030-8801-000-336- | .00 | 5,988.06 | 10888 | NORTH SIDE CONNECTOR CONSTRUCTION | 21610 |
| | | | | | CHECK TOTAL | | 6,778.86 | | | |
| | | | | | | | | | | |
| 00000 009907 WO | DLEY & FLYNN PLLC | 171 | 3/16/2018 | | 4085-081030-3002-000-000- | .00 | 9,822.17 | 10925 | PROFESSIONAL SERVICES-OTHER | 21610 |
| | | | | | CHECK TOTAL | | 9,822.17 | | | |
| | | | | | | | | | | |
| 00000 010100 API | PLIED PAVEMENT | 5619 | 3/16/2018 | | 4085-081030-3002-000-000- | .00 | 13,620.50 | 698361 | PROFESSIONAL SERVICES-OTHER | 21610 |
| | | | | | CHECK TOTAL | | 13,620.50 | | | |
| | | | | | | | | | | |
| | | | | | CLASS TOTAL | | 30,221.53 | | | |
| | | | | | | | | | | |

AP100D 3/23/2018 COUNTY OF FREDERICK VA.

A/P CHECK REGISTER BY DEPARIMENT- 4-085-081030 TIME- 11:07:53 PAGE 1 ActPd - 2018/03 AIRFORT AUTHORITY CAPITAL PROJECTS

| P.O. VENDOR | | INVOICE | CHECK | A/P | ACCOUNT | DISCOUNT | NET | CHECK | | |
|------------------|-------------------|------------|-----------|-------|---------------------------|----------|------------|-------|-----------------------------|-------|
| NO. NO. | VENDOR NAME | NO. | DATE | ACCRL | NO. | AMOUNT | AMOUNT | NO. | DESCRIPTION | BATCH |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 00000 007822 BAN | IK OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4085-081030-3002-000-000- | .00 | 10,639.66 | 10936 | PROFESSIONAL SERVICES-OTHER | 21612 |
| 00000 007822 BAN | IK OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4085-081030-3002-000-000- | .00 | 200.00 | 10936 | PROFESSIONAL SERVICES-OTHER | 21612 |
| 00000 007822 BAN | K OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4085-081030-3002-000-000- | .00 | 109,916.64 | 10936 | PROFESSIONAL SERVICES-OTHER | 21612 |
| 00000 007822 BAN | IK OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4085-081030-3002-000-000- | .00 | 124,748.27 | 10936 | PROFESSIONAL SERVICES-OTHER | 21612 |
| 00000 007822 BAN | IK OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4085-081030-3002-000-000- | .00 | 131,752.50 | 10936 | PROFESSIONAL SERVICES-OTHER | 21612 |
| 00000 007822 BAN | IK OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4085-081030-3002-000-000- | .00 | 2,356.25 | 10936 | PROFESSIONAL SERVICES-OTHER | 21612 |
| 00000 007822 BAN | IK OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4085-081030-3002-000-000- | .00 | 4,338.20 | 10936 | PROFESSIONAL SERVICES-OTHER | 21612 |
| 00000 007822 BAN | K OF AMERICA N A | 02/28/2018 | 3/23/2018 | | 4085-081030-3002-000-000- | .00 | 4,010.90 | 10936 | PROFESSIONAL SERVICES-OTHER | 21612 |
| | | | | | CHECK TOTAL | | 387,962.42 | | | |
| | | | | | | | | | | |
| | | | | | CLASS TOTAL | | 387,962.42 | | | |

AP100D 3/30/2018 COUNTY OF FREDERICK VA. A/P CHECK REGISTER BY DEPARIMENT- 4-085-081030 TIME- 9:17:10 PAGE 1 Actrd - 2018/03 AIRPORT AUTHORITY CAPITAL FROJECTS

| P.O. NO. | VENDOR NO. | INVOICE VENDOR NAME NO. | | CHECK DATE | A/P ACCRL | ACCOUNT NO. | DISCOUNT AMOUNT | NET AMOUNT | CHECK NO. | DESCRIPTION | BATCH |
|-------------|---------------|--------------------------------|-------------|---------------|--------------|--|--------------------|----------------------|--------------|-----------------------------------|-------|
| 22016 | 003802 DELI | A AIRPORT CONSULTANIS | CA-17-15012 | 3/30/2018 | | 4085-081030-8801-000-336- CHECK TOTAL | .00 | 3,279.47 3,279.47 | 10950 | NORTH SIDE CONNECTOR CONSTRUCTION | 21614 |
| 00000 | 005693 REZI | N INC | 3752 | 3/30/2018 | | 4085-081030-8801-000-170- CHECK TOTAL | .00 | 3,572.00 3,572.00 | 10967 | LAND ACQ BUFFLICK PARCEL 64 A 70 | 21614 |
| | | | | | | CLASS TOTAL | | 6,851.47 | | | |

Winchester Regional Airport Fuel Gallons Sold

| TOTAL GALLONS OF FUEL PRODUCTS SOLD | | | | | | | | | | | | | | | Increase/ (Decrease) Over Prior Year | | | |
|-------------------------------------|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---|---------|-------------------------------|---------|
| Fiscal Year | cal Year FY 2002 FY 2003 FY 2004 FY 2005 FY 2006 FY 2007 FY 2008 FY 2009 FY 2010 FY 2011 FY 2012 FY 2013 FY 2014 FY 2015 FY 2016 FY 2017 | | | | | | | | | | | | | | | FY 2018 | Over/ <mark>(Short)</mark> | |
| July | 28,082 | 29,067 | 29,004 | 32,148 | 39,991 | 44,406 | 52,458 | 42,724 | 29,277 | 31,814 | 36,654 | 18,673 | 19,778 | 15,431 | 17,079 | 22,444 | 16,418 | (6,026) |
| August | 27,600 | 31,600 | 30,703 | 32,205 | 49,471 | 44,298 | 53,349 | 36,611 | 26,159 | 24,324 | 34,261 | 19,755 | 17,900 | 15,552 | 18,267 | 15,699 | 14,004 | (1,695) |
| September | 27,763 | 31,584 | 31,070 | 32,730 | 47,833 | 40,415 | 41,111 | 36,983 | 29,081 | 27,575 | 6,733 | 19,177 | 20,136 | 20,680 | 15,485 | 15,028 | 15,144 | 116 |
| October | 35,891 | 35,137 | 44,219 | 42,898 | 49,156 | 48,472 | 54,712 | 40,344 | 36,999 | 32,623 | 5,658 | 17,645 | 20,085 | 21,535 | 19,072 | 20,578 | 18,087 | (2,492) |
| November | 36,267 | 28,229 | 36,589 | 32,256 | 37,899 | 40,906 | 44,937 | 28,282 | 26,294 | 26,193 | 4,599 | 25,527 | 13,361 | 12,474 | 12,393 | 14,097 | 14,811 | 715 |
| December | 21,518 | 22,104 | 25,514 | 34,088 | 32,217 | 34,816 | 30,299 | 24,216 | 23,396 | 19,468 | 9,701 | 17,367 | 11,706 | 9,372 | 14,146 | 8,887 | 12,882 | 3,995 |
| January | 24,778 | 19,881 | 26,933 | 34,354 | 33,370 | 36,369 | 25,001 | 20,456 | 21,370 | 23,108 | 16,610 | 21,208 | 10,443 | 7,351 | 7,376 | 8,787 | 12,195 | 3,409 |
| February | 29,183 | 16,372 | 36,979 | 39,873 | 41,432 | 30,564 | 28,430 | 18,250 | 15,900 | 23,091 | 19,477 | 11,316 | 8,987 | 7,587 | 7,877 | 13,733 | 11,535 | (2,198) |
| March | 25,862 | 24,803 | 52,501 | 48,839 | 55,044 | 30,069 | 25,002 | 28,433 | 23,362 | 29,594 | 17,122 | 13,238 | 12,287 | 6,922 | 9,384 | 10,481 | 13,095 | 2,615 |
| April | 24,297 | 30,834 | 46,511 | 56,674 | 53,708 | 32,760 | 34,396 | 29,187 | 31,277 | 23,299 | 16,214 | 14,214 | 13,910 | 13,692 | 11,735 | 11,976 | | |
| May | 31,703 | 26,609 | 40,725 | 43,364 | 51,963 | 45,042 | 39,383 | 26,908 | 31,700 | 29,507 | 28,509 | 21,282 | 13,669 | 13,077 | 12,943 | 14,980 | | |
| June | 31,353 | 25,836 | 47,148 | 53,309 | 50,846 | 40,219 | 38,584 | 35,972 | 34,248 | 30,783 | 21,605 | 19,214 | 18,127 | 11,742 | 21,351 | 19,781 | | |
| Total | 344,297 | 322,055 | 447,894 | 482,738 | 542,931 | 468,336 | 467,661 | 368,366 | 329,063 | 321,378 | 217,142 | 218,618 | 180,388 | 155,414 | 167,106 | 176,468 | 128,171 | (1,561) |

| | BREAKDOWN BY FUEL TYPE - GALLONS ONLY | | | | | | | | | | | | | | | | | | | | | |
|-------------|---------------------------------------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------------------|---------|--------|--------|
| Fiscal Year | FY 2010 | | FY 2011 | | FY 2012 | | FY 2013 | | FY 2014 | | FY 2015 | | FY 2016 | | FY 2017 | | FY 2018 | | Increase/(Decrease) | | AVGAS | |
| | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | TRUCK | SARA |
| July | 20,896 | 8,381 | 23,974 | 7,840 | 29,620 | 7,034 | 13,227 | 5,446 | 14,211 | 5,567 | 10,055 | 5,376 | 11,415 | 5,664 | 16,445 | 5,999 | 11,582 | 4,836 | (4,863) | (1,163) | 2,629 | 2,207 |
| August | 17,810 | 8,349 | 15,974 | 8,350 | 28,547 | 5,714 | 13,919 | 5,836 | 13,172 | 4,728 | 9,768 | 5,784 | 11,580 | 6,687 | 9,409 | 6,290 | 8,899 | 5,105 | (510) | (1,185) | 2,763 | 2,342 |
| September | 23,054 | 6,027 | 20,674 | 6,901 | 5,013 | 1,720 | 13,529 | 5,648 | 12,525 | 7,611 | 14,310 | 6,370 | 8,504 | 6,981 | 8,887 | 6,141 | 10,140 | 5,004 | 1,253 | (1,137) | 2,624 | 2,380 |
| October | 29,528 | 7,471 | 23,795 | 8,828 | 3,162 | 2,496 | 11,602 | 6,043 | 13,605 | 6,480 | 16,647 | 4,888 | 13,265 | 5,807 | 13,788 | 6,790 | 13,242 | 4,845 | (546) | (1,946) | 2,822 | 2,022 |
| November | 20,924 | 5,370 | 18,459 | 7,734 | 2,374 | 2,225 | 18,795 | 6,732 | 9,002 | 4,359 | 8,970 | 3,504 | 8,532 | 3,861 | 9,389 | 4,708 | 10,929 | 3,882 | 1,540 | (826) | 2,195 | 1,687 |
| December | 19,562 | 3,834 | 14,455 | 5,013 | 7,605 | 2,096 | 14,273 | 3,094 | 8,751 | 2,955 | 6,174 | 3,198 | 10,515 | 3,631 | 5,854 | 3,033 | 9,143 | 3,739 | 3,289 | 706 | 2,292 | 1,447 |
| January | 17,365 | 4,005 | 19,156 | 3,952 | 13,661 | 2,949 | 17,876 | 3,332 | 8,348 | 2,095 | 5,436 | 1,915 | 5,191 | 2,185 | 6,334 | 2,453 | 9,686 | 2,509 | 3,352 | 57 | 1,062 | 1,447 |
| February | 13,397 | 2,503 | 18,794 | 4,297 | 16,482 | 2,995 | 9,341 | 1,975 | 6,063 | 2,924 | 5,543 | 2,044 | 5,604 | 2,273 | 9,983 | 3,750 | 9,232 | 2,303 | (751) | (1,447) | 1,254 | 1,049 |
| March | 17,077 | 6,285 | 22,797 | 6,797 | 13,285 | 3,837 | 9,293 | 3,945 | 9,523 | 2,764 | 4,555 | 2,367 | 6,604 | 2,780 | 7,050 | 3,431 | 9,071 | 4,024 | 2,021 | 594 | 2,022 | 2,002 |
| April | 24,612 | 6,665 | 18,591 | 4,708 | 12,039 | 4,175 | 9,821 | 4,393 | 8,757 | 5,153 | 8,498 | 5,194 | 7,476 | 4,259 | 8,157 | 3,819 | | | | | | |
| Мау | 24,932 | 6,768 | 24,154 | 5,353 | 22,495 | 6,014 | 16,227 | 5,055 | 8,749 | 4,920 | 6,813 | 6,264 | 9,216 | 3,727 | 11,397 | 3,583 | | | | | | |
| June | 26,398 | 7,850 | 23,656 | 7,127 | 15,558 | 6,047 | 13,245 | 5,969 | 11,976 | 6,151 | 7,088 | 4,654 | 15,519 | 5,832 | 14,852 | 4,929 | | | | | | |
| Total | 255,555 | 73,507 | 244,479 | 76,899 | 169,841 | 47,301 | 161,148 | 57,470 | 124,682 | 55,706 | 103,857 | 51,557 | 113,421 | 53,685 | 121,545 | 54,923 | 91,924 | 36,247 | 4,785 | (6,346) | 19,664 | 16,584 |